

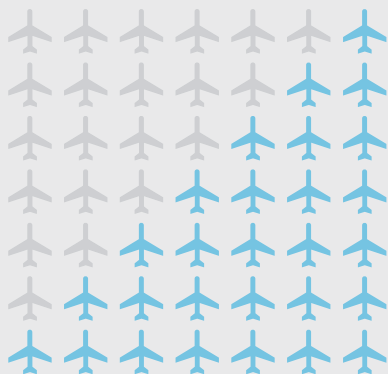


HONEYWELL PRESENTS ITS GLOBAL
BUSINESS AVIATION OUTLOOK FOR 2013

Global Purchase Plans Remain Steady; Demand for Larger Jets Continues to Build

“Over the medium term, a return to historical growth conditions should boost orders and support accelerated growth beginning in mid-decade.”

— Rob Wilson, President, Honeywell B&GA



10,000 deliveries projected over next 10 years, valued at \$250 billion, with 2012 deliveries expected to close at 680-720 aircraft, up single digits from 2011.

Larger airplanes will command the lion's share of value billed over next 10 years, accounting for nearly 70% of all new jet expenditures and 40% of aircraft delivered.

About 30% of operator fleets in the survey are slated for replacement or expansion with a new jet during the next 5 years.

Timing profile improves: A fifth of those that plan to buy within 5 years intend to do so by close of 2013, with a similar proportion planning 2014 and 2015 purchases.

North America still accounts for over half of worldwide sales.

BRIC Countries Drive Regional Aircraft Demand, Opt for Near-Term Buys



Brazil, Russia, India and China (BRIC): Four emerging economies continue to lead all regions, with 46% surveyed planning to buy within 5 years.

The Sooner, the Better: Many BRIC operators are accelerating purchase plans into the near term, with more than 40% planning to buy in the next two years – a 10% increase over 2011. Other BRIC purchases not allocated to a specific year are expected to occur in 2017 or later.



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Aggregate Shares of World 5-Year Aircraft Demand By Region

North America: 53%

{Down 2% From 2011}

Europe: 18%

{Up 1%}

Latin America: 18%

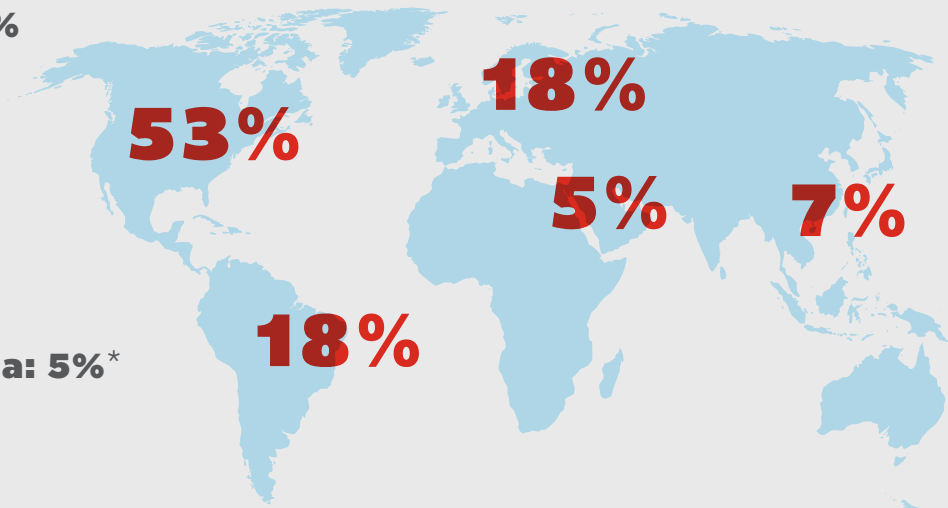
{Up 5%}

Asia Pacific: 7%

{Down 2%}

Middle East & Africa: 5%*

{Steady}



*Figures add up to more than 100% due to rounding

Asia Pacific

APAC fleets including SE Asia continue double-digit growth sustained over last 5 years, with more than a third of operators planning new purchases before close of 2013.

Expectations remain for long-term growth in APAC.

Wilson on APAC numbers: "While five-year aircraft purchase plans have dipped from last year, it is critical to understand that demand from this part of the world remains well above the world average, and we do not believe the 2012 results represent in any way a change in the region's fundamental underlying growth drivers or commitment to business aviation."

— Rob Wilson, President, Honeywell B&GA



What Industry Needs To Know

Bigger, Faster, Higher, Farther: Operators' needs have trended toward large-cabin jets with higher ceiling (45,000-50,000 ft), faster cruise (Mach .85) and extended range (4,000-8,000 nm).

More Efficient, Reliable, Maintainable: Due to continued escalation of fuel costs and a tougher regulatory environment for safety and emissions standards, operators are demanding life-cycle cost-of-ownership relief and on-condition maintenance.

Fractional Ownership: Stronger delivery performance is expected in developed economies once growth has resumed a traditional pace.

Pre-Owned Jet Inventories Down: About 12% of total fleet is for sale today, down from 15% high in 2009, with available younger jets (10 years or less) hovering at around 25%, also down from 2009 high.

Find out more about Honeywell Business Aviation at aerospace.honeywell.com