

PUBLIC DISCLOSURE COPY

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

▶ Do not enter social security numbers on this form as it may be made public. ► Go to www.irs.gov/Form990 for instructions and the latest information.

2021
Open to Public Inspection

		C Name of argonization	unu	enung	D. Empleyer identif	ination number
D	Check if applicable:				D Employer identif	ication number
	Address	AIRCRAFT OWNERS & PILOTS ASSOCIAT	ION			
	Name change	Doing business as			52-0636210	
	Initial return	Number and street (or P.O. box if mail is not del	ivered to street address)	Room/suite	E Telephone number	er
	Final return/	421 AVIATION WAY	,		(301) 695-20	000
	termin- ated	City or town, state or province, country, and	ZIP or foreign postal code		G Gross receipts \$	77,452,977.
	Amende				H(a) Is this a group r	eturn
	Applica tion	F Name and address of principal officer: MARK	BAKER, CEO/PRESIDENT		for subordinates	? Yes X No
	pending	SAME AS C ABOVE			H(b) Are all subordinates i	
I	Tax-exe	mpt status: 501(c)(3) X 501(c) (4)		or 527	If "No," attach a	list. See instructions
J	Website	WWW.AOPA.ORG			H(c) Group exemption	on number
K	Form of o	organization: X Corporation Trust As	sociation Other >	L Year	of formation: 1939	M State of legal domicile: NJ
P	art I	Summary				
	1 E	riefly describe the organization's mission or most	significant activities: SEE SC	HEDULE O		
Governance	_					
r	2 (Check this box 🕨 🔲 if the organization disco	ntinued its operations or dispos	sed of more	than 25% of its net as	sets.
o Ve	3 1	lumber of voting members of the governing body	(Part VI, line 1a)		3	11
Ğ	4 1	lumber of independent voting members of the gov	verning body (Part VI, line 1b)			10
S	5 ⊺	otal number of individuals employed in calendar y	ear 2021 (Part V, line 2a)			181
Ž.	6 T	otal number of volunteers (estimate if necessary)			6	1950
Activities &	7a⊺	otal unrelated business revenue from Part VIII, co	umn (C), line 12		7a	5,451,603.
_	, p ,	let unrelated business taxable income from Form	990-T, Part I, line 11		7b	70,830.
					Prior Year	Current Year
ď	8 (Contributions and grants (Part VIII, line 1h)			7,399,540.	2,005,973.
nue	9 F	rogram service revenue (Part VIII, line 2g)			25,294,019.	24,817,640.
Revenue	10 li	nvestment income (Part VIII, column (A), lines 3, 4,			2,234,291.	6,102,948.
<u> </u>	11 (Other revenue (Part VIII, column (A), lines 5, 6d, 8c	9c, 10c, and 11e)		11,529,233.	13,282,601.
	12 T	otal revenue - add lines 8 through 11 (must equal	Part VIII, column (A), line 12)		46,457,083.	46,209,162.
	13 (Grants and similar amounts paid (Part IX, column (A), lines 1-3)		1,018,777.	404,728.
	14 E	Benefits paid to or for members (Part IX, column (A), line 4)		0.	0.
()	15 5	salaries, other compensation, employee benefits (F			24,487,727.	21,099,131.
Expenses	16 a F	rofessional fundraising fees (Part IX, column (A), li			0.	0.
XDe	b⊺	otal fundraising expenses (Part IX, column (D), line		629.		
Ш	"	other expenses (Part IX, column (A), lines 11a-11d,			20,149,658.	
		otal expenses. Add lines 13-17 (must equal Part I)			45,656,162.	
_	19 F	levenue less expenses. Subtract line 18 from line	12		800,921.	6,095,845.
Net Assets or	9			Ве	eginning of Current Year	End of Year
sset.	ਰੂ 20 ⊺	, , , , , , , , , , , , , , , , , , , ,			136,772,324.	150,744,440.
et A	21 1	otal liabilities (Part X, line 26)			24,944,056.	22,739,617.
Ž:	22 N	let assets or fund balances. Subtract line 21 from Signature Block	line 20		111,828,268.	128,004,823.
	art II		ta alia da a a a a a a a a a a a a a a a a a			. Donarda da a card ballat Sata
		ies of perjury, I declare that I have examined this return,				y knowledge and belief, it is
true	, сопесь	and complete. Declaration of preparer (other than office	1) is based on all illiorniation of wi	iicii preparei	lias ally kilowieuge.	
Sig		Signature of officer			Date	
He		ERICA SACCOIA, SVP - FINANCE & AC	COUNTING			
110		Type or print name and title				
		Print/Type preparer's name	Preparer's signature		Date Check	PTIN
Pai		ARY TORRETTA	r roparor o orginaturo		if self-emplo	
	_ F	Firm's name GRANT THORNTON LLP			Firm's EIN	36-6055558
	· F	Firm's address 1000 WILSON BOULEVARD, S	UITE 1400		TIIIII 3 LIIV	
200	,	ARLINGTON, VA 22209			Phone no (70	03) 847-7500
Ma	v the IR:	S discuss this return with the preparer shown abo	ve? See instructions		I i liolio lio.	X Yes No
	,	See the retain with the property shown abo				- OOO (222.4)

52-0636210

1	Briefly describe the organization's mis		any mic in uno raitii		X
٠.	SEE SCHEDULE O	SION.			
	221 20112021 0				
2	Did the organization undertake any sig				
					Yes X No
_	If "Yes," describe these new services		A alexander to be a second		Yes X No
3	If "Yes," describe these changes on S		it changes in now it cond	ucts, any program services?	Yes A No
4			ents for each of its three	largest program services, as measured	I hy expenses
•				rants and allocations to others, the tot	
	revenue, if any, for each program serv	ice reported.			
4a	(Code:) (Expenses \$	36,817,661.	including grants of \$	404,728.) (Revenue\$	24,817,640.
	SEE SCHEDULE O				
4b	(Code:) (Expenses \$		including grants of \$) (Revenue \$	Y
	, (=====			, (·
4c	(Code:) (Expenses \$		including grants of \$) (Revenue \$,
	/ (Expenses #	-	morading grants of ϕ) (Nevertice #	,
4 :	Other was a second of the seco	2-11-2 0)			
4d	Other program services (Describe on S) (0	,
	(Expenses \$ Total program service expenses ▶	including grants of \$	817,661.) (Revenue \$)
4e					

SEE SCHEDULE O FOR CONTINUATION(S)

09381114 153424 0152431-00003

Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1		Х
2	Is the organization required to complete Schedule B, Schedule of Contributors? See instructions	2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		Х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
	during the tax year? If "Yes," complete Schedule C, Part II	4		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
	similar amounts as defined in Rev. Proc. 98-19? If "Yes," complete Schedule C, Part III	5	Х	
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
•	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If</i> "Yes," <i>complete</i>			
Ū	Schedule D, Part III	8		x
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
•	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?			
		9		x
10	If "Yes," complete Schedule D, Part IV	9		
10		10		x
44	or in quasi endowments? If "Yes," complete Schedule D, Part V	10		1
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X,			
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,		Х	
	Part VI	11a		\vdash
b	Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total		v	
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b	Х	_
С	Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total			.,,
_	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X
d	Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in			
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		X
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	X	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	X	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
	Schedule D, Parts XI and XII	12a		X
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	X	<u> </u>
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b	X	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any			
	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		X
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to			
	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		Х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I. See instructions	17		Х
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			
	1c and 8a? If "Yes," complete Schedule G, Part II	18		Х
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			
	complete Schedule G, Part III	19		Х
20a		20a		Х
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			
	domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Х	

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AIRCRAFT OWNERS & PILOTS AS

Part IV | Checklist of Required Schedules (continued)

	Continued)		Vaa	No.
22	Did the organization report more than \$5,000 of grants or other assistance to or for demostic individuals on		Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on	22		Х
23	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5, about compensation of the organization's current			
20	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	· · ·	23	х	
24 a	Schedule J Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
2 40	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No," go to line 25a	24a		Х
h	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease	210		
_	any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		Х
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes." complete			
	Schedule L, Part I	25b		Х
26	Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current			
	or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35%			
	controlled entity or family member of any of these persons? If "Yes," complete Schedule L. Part II	26		X
27	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee,			
	creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled			
	entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		Х
28	Was the organization a party to a business transaction with one of the following parties (see the Schedule L, Part IV,			
	instructions for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If			
	"Yes," complete Schedule L, Part IV	28a	Х	
b	A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV	28b		X
С	A 35% controlled entity of one or more individuals and/or organizations described in line 28a or 28b? If			
	"Yes," complete Schedule L, Part IV	28c	Х	
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	Х	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
	contributions? If "Yes," complete Schedule M	30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			
	Schedule N, Part II	32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		X
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and		_	
	Part V, line 1	34	X	
	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	X	
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity		37	
	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b	Х	
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			
~~	If "Yes," complete Schedule R, Part V, line 2	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			х
20	and that is treated as a partnership for federal income tax purposes? <i>If</i> "Yes," <i>complete Schedule R, Part VI</i>	37		
38	Did the organization complete Schedule O and provide explanations on Schedule O for Part VI, lines 11b and 19?	20	Х	
Pai	Note: All Form 990 filers are required to complete Schedule O **T V Statements Regarding Other IRS Filings and Tax Compliance	38	Λ	
· ui	Check if Schedule O contains a response or note to any line in this Part V			
	Check it delibration of the portion of the formula in this Fait V			N _C
1.	Enter the number reported in box 3 of Form 1096. Enter -0- if not applicable 147		Yes	No
	Enter the number reported in box 3 of Form 1096. Enter -0- if not applicable 1a 147 Enter the number of Forms W-2G included on line 1a. Enter -0- if not applicable 1b 0	1		
	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			
·	(gambling) winnings to prize winners?	1c	х	

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AIRCRAFT OWNERS & PILOTS ASSOCIATION

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

	t (continued)			
			Yes	No
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,			
	filed for the calendar year ending with or within the year covered by this return			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	X	
	Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file. See instructions.			
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?	За	Х	
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule O	3b	Х	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a			
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a	Х	
b	If "Yes," enter the name of the foreign country CAYMAN ISLANDS, BERMUDA			
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		х
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		х
С	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit			
-	any contributions that were not tax deductible as charitable contributions?	6a	х	
h	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts	- 54		
		6b	х	
7	Were not tax deductible? Organizations that may receive deductible contributions under section 170(c).	- OD		
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required			
•	to file Form 8282?	7c		
d	If "Yes," indicate the number of Forms 8282 filed during the year 7d			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7 6		
g g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the			
Ü	sponsoring organization have excess business holdings at any time during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.	Ŭ		
а	Did the sponsoring organization make any taxable distributions under section 4966?	9a		
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter:	0.5		
а	Initiation fees and capital contributions included on Part VIII, line 12			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b			
11	Section 501(c)(12) organizations. Enter:			
	Gross income from members or shareholders			
b	Gross income from other sources. (Do not net amounts due or paid to other sources against			
-	amounts due or received from them.)			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state?	13a		
	Note: See the instructions for additional information the organization must report on Schedule O.			
b	Enter the amount of reserves the organization is required to maintain by the states in which the			
	organization is licensed to issue qualified health plans			
С	Enter the amount of reserves on hand			
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		Х
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule O	14b		
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or			
	excess parachute payment(s) during the year?	15	Х	
	If "Yes," see the instructions and file Form 4720, Schedule N.			
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income?	16		х
	If "Yes," complete Form 4720, Schedule O.			
17	Section 501(c)(21) organizations. Did the trust, any disqualified person, or mine operator engage in any			
	activities that would result in the imposition of an excise tax under section 4951, 4952 or 4953?	17		
	If "Vas " complete Form 6069			

AIRCRAFT OWNERS & PILOTS ASSOCIATION Form 990 (2021)

Part VI Governance, Management, and Disclosure. For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.

	Check if Schedule O contains a response or note to any line in this Part VI			X
Sec	tion A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year 11			
	If there are material differences in voting rights among members of the governing body, or if the governing			
	body delegated broad authority to an executive committee or similar committee, explain on Schedule O.			
b	Enter the number of voting members included on line 1a, above, who are independent 1b 10			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other			
	officer, director, trustee, or key employee?	2	Х	
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision			
	of officers, directors, trustees, or key employees to a management company or other person?	3		Х
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		Х
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		Х
6	Did the organization have members or stockholders?	6	Х	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or			
	more members of the governing body?	7a	Х	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or			
D		7b		Х
8	persons other than the governing body? Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			
		00	Х	
a	The governing body? Each committee with authority to act on behalf of the governing body?	8a 8b	X	
b		OD		
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the	9		х
Sac	organization's mailing address? If "Yes," provide the names and addresses on Schedule O	9		21
000	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)		Vaa	Nia
40-	Did the averagination have lead about on hypothese averaged in the C	10-	Yes	No X
	Did the organization have local chapters, branches, or affiliates?	10a		
D	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,	40h		
44-	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	Х	
	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Α	
b	Describe on Schedule O the process, if any, used by the organization to review this Form 990.	40-	Х	
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	X	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Λ	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe		v	
	on Schedule O how this was done	12c	X	
13	Did the organization have a written whistleblower policy?	13	X	
14	Did the organization have a written document retention and destruction policy?	14	Х	
15	Did the process for determining compensation of the following persons include a review and approval by independent			
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Х	
b	Other officers or key employees of the organization	15b	Х	
	If "Yes" to line 15a or 15b, describe the process on Schedule O. See instructions.			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a			
	taxable entity during the year?	16a		Х
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation			
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's			
	exempt status with respect to such arrangements?	16b		
Sec	tion C. Disclosure			
17	List the states with which a copy of this Form 990 is required to be filed ▶SEE SCHEDULE 0			
18	Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (section 501(c)(3)s	only) a	availab	ole
	for public inspection. Indicate how you made these available. Check all that apply.			
	X Own website Another's website X Upon request Other (explain on Schedule O)			
19	Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and	financ	ial	
	statements available to the public during the tax year.			
20	State the name, address, and telephone number of the person who possesses the organization's books and records			
	ERICA SACCOIA - 301-695-2000			
	421 AVIATION WAY, FREDERICK, MD 21701			

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

X

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See the instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (box 5 of Form W-2, Form 1099-MISC, and/or box 1 of Form 1099-NEC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See the instructions for the order in which to list the persons above.

Check this box if neither the organization n	or any related	orga	niza	tion	com	npen	sate	ed any current officer, d	irector, or trustee.	
(A)	(B)				C)			(D)	(E)	(F)
Name and title	Average	(do		Pos		l than d	nne	Reportable	Reportable	Estimated
	hours per	box	, unles	ss per	son is	s both	n an	compensation	compensation	amount of
	week		Ler an	lu a u	recto	i/irus	lee)	from	from related	other
	(list any hours for	lirecto						the organization	organizations (W-2/1099-MISC/	compensation from the
	related	e or 0	stee			satec		(W-2/1099-MISC/	1099-NEC)	organization
	organizations	truste	al tru:		yee	ım per		1099-NEC)	,	and related
	below	Individual trustee or director	Institutional trustee	Ja.	Key employee	est co loyee	Jer.			organizations
	line)	Indi	Insti	Officer	Key	Highest compensated employee	Former			
(1) MARK R. BAKER	40.00									
CEO/PRESIDENT	10.00	Х		Х				1,487,369.	0.	139,870.
(2) JAMES W. COON	40.00									
SVP - GOVERNMENT AFFAIRS & ADVOCACY	0.00					Х		521,279.	0.	27,459.
(3) JUSTINE A. HARRISON	40.00									
SVP - GENERAL COUNSEL	10.00			Х				449,104.	0.	36,932.
(4) THOMAS B. HAINES	40.00								_	
SVP - OUTREACH & COMMUNICATIONS	0.00					Х		370,415.	0.	36,548.
(5) GREGORY L. COHEN	40.00									
CHIEF ADMINISTRATIVE OFFICER	10.00			Х				327,402.	0.	39,763.
(6) ERICA J. SACCOIA	40.00							24.0.000		24 050
SVP - FINANCE & ACCOUNTING	10.00			Х				310,220.	0.	31,279.
(7) RICHARD G. MCSPADDEN	40.00					l		204 650		05 454
EXECUTIVE DIRECTOR - ASI	0.00					Х		304,679.	0.	25,474.
(8) RONALD D. GOLDEN	40.00							000 500		20 200
VP - DEPUTY GENERAL COUNSEL	0.00					Х		280,523.	0.	30,378.
(9) JOHN D. HAMILTON	40.00					.,		250 744		22 127
VP - INFORMATION TECHNOLOGY	0.00					Х		258,744.	0.	22,127.
(10) WILLIAM C. TRIMBLE III CHAIRMAN	1.00								_	0
(11) DARRELL W. CRATE	1.00	Х	\vdash	Х				0.	0.	0.
VICE CHAIRMAN	1.00	X		Х				0.	0.	0.
(12) JAMES N. HAUSLEIN	1.00	Λ	\vdash	A		\vdash		· · · · · · · · · · · · · · · · · · ·	· ·	••
TREASURER	1.00	х		x				0.	0.	0.
(13) WILLIAM S. AYER	1.00							•	•	
TRUSTEE TO 9/2021	1.00	Х						0.	0.	0.
(14) LAWRENCE D. BUHL III	1.00									
TRUSTEE	1.00	Х						0.	0.	0.
(15) MATTHEW J. DESCH	1.00									
TRUSTEE	1.00	Х						0.	0.	0.
(16) AMANDA C. FARNSWORTH	1.00									
TRUSTEE	1.00	Х						0.	0.	0.
(17) HERMAN NEEL HIPP, JR	1.00									
TRUSTEE TO 9/2021	1.00	Х						0.	0.	0.

Form 990 (2021) AIRCRAFT 0	WNERS & PILOT	S A	550	CIA	T.TO	N			52-063621	Page o
Part VII Section A. Officers, Directors, To	rustees, Key Emp	oloy	ees,	and	Hiç	ghes	t C	ompensated Employee	es (continued)	
(A)	(B)			(0	C)			(D)	(E)	(F)
Name and title	Average hours per week	box	not cl , unles cer an	ss per	more son is	than o	n an	Reportable compensation from	Reportable compensation from related	Estimated amount of other
	(list any hours for related organizations below line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099-MISC/ 1099-NEC)	organizations (W-2/1099-MISC/ 1099-NEC)	compensation from the organization and related organizations
(18) WILLIAM B. L. HUDSON	1.00									
TRUSTEE	1.00	Х						0.	0.	0.
(19) MICHAEL POZNANSKY	1.00									
TRUSTEE FROM 11/2021	1.00	Х						0.	0.	0.
(20) JAMES G. TUTHILL, JR	1.00									
TRUSTEE	1.00	Х						0.	0.	0.
(21) LUKE R. WIPPLER	1.00									
TRUSTEE	1.00	X						0.	0.	0.
1b Subtotal								4,309,735.	0.	389,830.
c Total from continuation sheets to Part								0.	0.	0.
d Total (add lines 1b and 1c)								4,309,735.	0.	389,830.
Total number of individuals (including but compensation from the organization							o re	· · ·	000 of reportable	49
										Yes No

Did the organization list any former officer, director, trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual 3 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual 4 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes." complete Schedule J for such person

Section B. Independent Contractors

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

the organization. Report compensation for the calcindar year ending wi	I I I I I I I I I I I I I I I I I I I	
(A)	(B)	(C)
Name and business address	Description of services	Compensation
NAVISTAR DIRECT MARKETING, LLC		
4612 NAVISTAR DRIVE, FREDERICK, MD 21703	PRINT/MAIL SERVICES	939,007.
QUAD GRAPHICS INC.		
P. O. BOX 842858, BOSTON, MA 02284-2858	MAGAZINE PRINTING	808,322.
VALTIM MARKETING SERVICES		
P. O. BOX 809, FOREST, VA 24551	FULFILLMENT	344,031.
FROG SLAYER, LLC, 909 SOUTHWEST PARKWAY.		
E., COLLEGE STATION, TX 77845	SOFTWARE DEVELOPMENT	277,031.
CAMBRIDGE ASSOCIATES, LLC		
125 HIGH STREET, BOSTON, MA 02110	INVESTMENT ADVISING	247,064.
2 Total number of independent contractors (including but not limited to t	hose listed above) who received more than	
\$100,000 of compensation from the organization	10	
		= 000 (ass t)

Form 990 (2021)

Part VIII

Statement of Revenue

		Check if Schedule O contains a r	esponse (or note to any lin	e in this Part VIII			
					(A)	(B)	(C)	(D)
					Total revenue	Related or exempt	Unrelated	Revenue excluded from tax under
						function revenue	business revenue	sections 512 - 514
တ တ	1 :	Federated campaigns	1a					
Contributions, Gifts, Grants and Other Similar Amounts			1b					
9		Membership dues Fundraising events	1c					
fts,			1d	1,200,000.				
ية ق			1e	1,200,000.				
Sir		Government grants (contributions)	ie					
e të	'	All other contributions, gifts, grants, and	1f	805,973.				
ë Ş	_	•••		250,000.				
no D		•	1g \$	230,000.	2,005,973.			
0 0		Total. Add lines 1a-1f		Business Code	2,003,373,			
_	0 -	MEMBERSHIP DUES		900099	23,637,981.	23,637,981.		
ice				900099	806,000.	806,000.		
er ne		AIRPORT DATA		900099	224,169.	224,169.		
m S		EVENT REGISTRATION		900099	149,490.	149,490.		
gra Be		EVENT REGISTRATION		300033	140,400.	140,400.		
Program Service Revenue	•	All all and an area area area.						
-		All other program service revenue			24,817,640.			
		Total. Add lines 2a-2f			24,017,040.			
	3	Investment income (including dividen		· ·	864,344.		-1,829.	866,173.
		other similar amounts)			001,311.		1,025.	000,173.
	4	Income from investment of tax-exemp			2,732,985.			2,732,985.
	5	Royalties	Real	(ii) Personal	2,732,903.			2,732,903.
	_			(II) Personal				
			82,972.					
		· · · · · · · · · · · · · · · · · · ·	20,027.					
			37,055.		27 055			27 055
		Net rental income or (loss)		(ii) Othor	-37,055.			-37,055.
	7 8		ecurities	(ii) Other				
		assets other than inventory 7a 35,7	04,434.	457,958.				
•	K	Less: cost or other basis	E7 22E	266 462				
her Revenue		and sales expenses 7b 30,5		366,463. 91,495.				
eve		Gain or (loss)		91,495.	5 229 604			5 229 604
Ä		Net gain or (loss)			5,238,604.			5,238,604.
	8 8	a Gross income from fundraising events (no						
Ò		including \$						
		contributions reported on line 1c). Se	- 1					
		Part IV, line 18						
		Less: direct expenses						
		Net income or (loss) from fundraising						
	9 8	Gross income from gaming activities.						
		Part IV, line 19						
		Less: direct expenses						
		Net income or (loss) from gaming act						
	10 2	a Gross sales of inventory, less returns	- 1					
		and allowances						
		Less: cost of goods sold						
\dashv		Net income or (loss) from sales of inv	entory	Business Code				
ns	11 -	ADVERTISING INCOME		511190	5,453,432.		5,453,432.	
e e	116	COST SHARING		900099	5,118,113.		3,133,432.	5,118,113.
llar		OTHER		900099	15,126.			15,126.
Miscellaneous Revenue				,,,,,	13,120.			13,123.
Ξ		A All other revenue			10,586,671.			
	12	Total Add lines 11a-11d			46,209,162.	24,817,640.	5,451,603.	13,933,946.
	12	IUIAI IEVEIIUE. SEE IIISII UUIIOIIS			10,200,102.	1 21,017,010.	3,131,003.	10,300,310.

132009 12-09-21

52-0636210

Part IX | Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

D-0	Check if Schedule O contains a respons	(A)	(B)	(C)	(D)
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	Total expenses	Program service expenses	Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to domestic organizations	404 700	404 500		
	and domestic governments. See Part IV, line 21	404,728.	404,728.		
2	Grants and other assistance to domestic individuals. See Part IV, line 22				
3	Grants and other assistance to foreign				
	organizations, foreign governments, and foreign				
	individuals. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,				
	trustees, and key employees	2,821,936.	2,731,976.	89,960.	
6	Compensation not included above to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	14,649,448.	13,580,285.	1,069,163.	
8	Pension plan accruals and contributions (include	1 100 101	1 027 060	70 422	
_	section 401(k) and 403(b) employer contributions)	1,108,101. 389,176.	1,037,968.	70,133. 14,484.	
9	Other employee benefits				
0	Payroll taxes	2,130,470.	1,928,072.	202,398.	
1	Fees for services (nonemployees):				
a	Management	04 201	77 704	12 507	2 000
b	Legal	94,281. 176,420.	77,794. 163,143.	12,587. 13,277.	3,900
C	Accounting	47,500.	47,500.	13,277.	
d	Lobbying	47,300.	47,300.		
e	Professional fundraising services. See Part IV, line 17	401,376.		401,376.	
f	Investment management fees	101,370.		401,570.	
g	Other. (If line 11g amount exceeds 10% of line 25, column (A), amount, list line 11g expenses on Sch 0.)	2,793,432.	2,760,984.	3,351.	29 097
12	Advertising and promotion	1,637,521.	1,524,705.	3,331.	29,097 112,816
13	Office expenses	924,224.	864,633.	53,050.	6,541
14	Information technology	2,279,841.	2,148,698.	131,143.	, , , , , ,
5	Royalties	, , ,	, , ,	, -	
16	Occupancy	613,374.	194,311.	419,063.	
7	Travel	713,823.	713,182.	641.	
18	Payments of travel or entertainment expenses	,	,		
	for any federal, state, or local public officials				
9	Conferences, conventions, and meetings	971,015.	955,875.	1,005.	14,135
20	Interest	170,624.	157,783.	12,841.	
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	1,747,784.	1,520,630.	227,154.	
23	Insurance	386,248.	361,961.	24,287.	
24	Other expenses. Itemize expenses not covered above. (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A), amount, list line 24e expenses on Schedule 0.)				
а	PRINT/MAIL/POSTAGE	2,765,074.	2,573,888.	49,461.	141,725
b	MAGAZINE PRODUCTION	1,266,413.	1,266,413.		
С	RENTALS	540,483.	391,047.	149,436.	
d	DUES LICENSES & SUBS.	388,252.	382,404.	5,848.	
е	All other expenses	691,773.	654,989.	31,369.	5,415
5	Total functional expenses. Add lines 1 through 24e	40,113,317.	36,817,661.	2,982,027.	313,629
6	Joint costs. Complete this line only if the organization				
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here if following SOP 98-2 (ASC 958-720)				

Form 990 (2021)

Part X | Balance Sheet

Par	t X	Balance Sheet					
		Check if Schedule O contains a response or n	ote to an	y line in this Part X			
					(A) Beginning of year		(B) End of year
	1	Cash - non-interest-bearing			3,553,962.	1	4,725,133
	2	Savings and temporary cash investments		2			
	3	Pledges and grants receivable, net				3	
	4	Accounts receivable, net			1,225,802.	4	1,508,52
	5	Loans and other receivables from any current					
		trustee, key employee, creator or founder, suk	stantial c	contributor, or 35%			
		controlled entity or family member of any of the	ese pers	ons		5	
	6	Loans and other receivables from other disqua	alified per	sons (as defined			
		under section 4958(f)(1)), and persons describ	ed in sec	tion 4958(c)(3)(B)		6	
္က	7	Notes and loans receivable, net				7	
Assets	8	Inventories for sale or use				8	
¥	9	Dona and a company of all factors of all according			2,493,761.	9	1,848,51
	10a	Land, buildings, and equipment: cost or other	.				
		basis. Complete Part VI of Schedule D	10a	33,237,065.			
	b	Less: accumulated depreciation	. 10b	23,016,068.	11,905,163.	10c	10,220,99
	11	Investments - publicly traded securities			37,353,342.	11	35,345,74
	12	Investments - other securities. See Part IV, line			76,386,168.	12	92,984,03
	13	Investments - program-related. See Part IV, lin	e 11			13	
	14	Intangible assets				14	
	15	Other assets. See Part IV, line 11		3,854,126.	15	4,111,49	
	16	Total assets. Add lines 1 through 15 (must ed	136,772,324.	16	150,744,44		
	17	Accounts payable and accrued expenses	5,023,812.	17	4,614,66		
	18	Grants payable				18	
	19	Deferred revenue			13,516,031.	19	12,476,60
	20	Tax-exempt bond liabilities				20	
	21	Escrow or custodial account liability. Complet				21	
ູ	22	Loans and other payables to any current or fo	rmer offic	er, director,			
E		trustee, key employee, creator or founder, sub	stantial c	contributor, or 35%			
Liabilities		controlled entity or family member of any of the				22	
੯	23	Secured mortgages and notes payable to unre			3,957,726.	23	3,248,20
	24	Unsecured notes and loans payable to unrelate	ted third			24	
	25	Other liabilities (including federal income tax,	payables				
		parties, and other liabilities not included on lin					
		of Schedule D			2,446,487.	25	2,400,142
	26	Takal Balambia Adal Basa 47 Nasasah 05			24,944,056.	26	22,739,61
		Organizations that follow FASB ASC 958, c	heck her	e 🕨 🗓			
Se		and complete lines 27, 28, 32, and 33.					
au au	27	Net assets without donor restrictions			111,828,268.	27	128,004,823
Ba	28	Net assets with donor restrictions				28	
ם		Organizations that do not follow FASB ASC					
고		and complete lines 29 through 33.					
<u>,</u>	29	Capital stock or trust principal, or current fund	ds			29	
Sets	30	Paid-in or capital surplus, or land, building, or				30	
As	31	Retained earnings, endowment, accumulated				31	
Net Assets or Fund Balances	32	Total net assets or fund balances			111,828,268.	32	128,004,82
_	33	Total liabilities and net assets/fund balances			136,772,324.	33	150,744,440

Pa	T XI Reconciliation of Net Assets				
	Check if Schedule O contains a response or note to any line in this Part XI				
1	Total revenue (must equal Part VIII, column (A), line 12)	1	46,	209,	162.
2	Total expenses (must equal Part IX, column (A), line 25)	2	40,	113,	317.
3	Revenue less expenses. Subtract line 2 from line 1	3	6,	095,	845.
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	111,	828,	268.
5	Net unrealized gains (losses) on investments	5	10,	080,	710.
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain on Schedule O)	9			0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32,				
	column (B))	10	128,	004,	823.
Pai	t XII Financial Statements and Reporting				
	Check if Schedule O contains a response or note to any line in this Part XII				
				Yes	No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other				
	If the organization changed its method of accounting from a prior year or checked "Other," explain on Schedule	O.			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		Х
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed	on a			
	separate basis, consolidated basis, or both:				
	Separate basis Consolidated basis Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b	Х	
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate	basis,			
	consolidated basis, or both:				
	Separate basis				
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	audit,			
	review, or compilation of its financial statements and selection of an independent accountant?		2c	Х	
	If the organization changed either its oversight process or selection process during the tax year, explain on Scho	edule O.			
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sin	gle Audit			
	Act and OMB Circular A-133?		За		X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required	ed audit			
	or audits, explain why on Schedule O and describe any steps taken to undergo such audits		3b		
			Form	990	(2021)

132012 12-09-21

Schedule B

(Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

Schedule of Contributors

► Attach to Form 990 or Form 990-PF.

► Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2021

Employer identification number

A:	IRCRAFT OWNERS & PILOTS ASSOCIATION	52-0636210
Organization type (check	one):	
Filers of:	Section:	
Form 990 or 990-EZ	X 501(c)(4) (enter number) organization	
	4947(a)(1) nonexempt charitable trust not treated as a private foundation	
	527 political organization	
Form 990-PF	501(c)(3) exempt private foundation	
	4947(a)(1) nonexempt charitable trust treated as a private foundation	
	501(c)(3) taxable private foundation	
Note: Only a section 501(is covered by the General Rule or a Special Rule . c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Ru	le. See instructions.
General Rule		
	on filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling by one contributor. Complete Parts I and II. See instructions for determining a contributor	
Special Rules		
sections 509(a)(1 contributor, during	on described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990), Part II, line 13, 16a, or 16b, an 19 the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Z, line 1. Complete Parts I and II.	d that received from any one
For an organizati	on described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from	any one
literary, or educa	ng the year, total contributions of more than \$1,000 exclusively for religious, charitable, so tional purposes, or for the prevention of cruelty to children or animals. Complete Parts I (e (b) instead of the contributor name and address), II, and III.	
year, contributior is checked, enter purpose. Don't c	on described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from as exclusively for religious, charitable, etc., purposes, but no such contributions totaled me there the total contributions that were received during the year for an exclusively religious complete any of the parts unless the General Rule applies to this organization because it tole, etc., contributions totaling \$5,000 or more during the year	ore than \$1,000. If this box s, charitable, etc., received <i>nonexclusively</i>
answer "No" on Part IV, lir	that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Fine 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF ng requirements of Schedule B (Form 990).	
LHA For Paperwork Reduc	tion Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.	Schedule B (Form 990) (2021)

Schedule B (Form 990) (2021)

Page 2 Name of organization **Employer identification number** AIRCRAFT OWNERS & PILOTS ASSOCIATION 52-0636210

Part I	Contributors (see instructions). Use duplicate copies of Part I if a	additional space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1		\$\$	Person X Payroll
(a)	(b)	(c)	(d)
No.	Name, address, and ZIP + 4	Total contributions	Type of contribution
2		\$	Person X Payroll Noncash X (Complete Part II for noncash contributions.)
(a)	(b)	(c)	(d)
No.	Name, address, and ZIP + 4	Total contributions	Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a)	(b)	(c)	(d)
No.	Name, address, and ZIP + 4	Total contributions \$	Person Payroll Complete Part II for noncash contributions.
(a)	(b)	(c)	(d)
No.	Name, address, and ZIP + 4	Total contributions \$	Person Payroll Complete Part II for noncash contributions.
(a)	(b)	(c)	(d)
No.	Name, address, and ZIP + 4	Total contributions \$	Person Payroll Complete Part II for noncash contributions.

Schedule B (Form 990) (2021) Page **3**

Name of organization Employer identification number

AIRCRAFT OWNERS & PILOTS ASSOCIATION 52-0636210

rait II	(see instructions). Use duplicate copies of Part II	it additional space is needed.	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
	BOATS AND PLANES	_	
2		_	
		\$\$	12/31/21
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		_	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		_	
		_	
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		_	
	-	_	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		_	
		_	
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		_	
		_	
		\$	

Page 4

Name of or	rganization		Employer identification number
AIRCRAFT	OWNERS & PILOTS ASSOCIATION		52-0636210
Part III	Exclusively religious, charitable, etc., contribution from any one contributor. Complete columns (a) to completing Part III, enter the total of exclusively religious, chart Use duplicate copies of Part III if additional sp	hrough (e) and the following line en aritable, etc., contributions of \$1,000 or	section 501(c)(7), (8), or (10) that total more than \$1,000 for the year ntry. For organizations r less for the year. (Enter this info. once.) \$
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
		(e) Transfer of gif	
_	Transferee's name, address, and	1 ZIP + 4	Relationship of transferor to transferee
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
	Transferee's name, address, and	(e) Transfer of gif	ft Relationship of transferor to transferee
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
-	Transferee's name, address, and	(e) Transfer of gif	ft Relationship of transferor to transferee
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
-		(e) Transfer of gif	
-	Transferee's name, address, and	1 ZIP + 4	Relationship of transferor to transferee

SCHEDULE C (Form 990)

Political Campaign and Lobbying Activities

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

For Organizations Exempt From Income Tax Under section 501(c) and section 527 Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ. ► Go to www.irs.gov/Form990 for instructions and the latest information.

If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," on Form 990, Part IV, line 5 (Proxy Tax) (See separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (See separate instructions), then

•	Section 501(c)(4), (5), or (6) organization	tions: Complete Part III.			
Nan	ne of organization			Emp	loyer identification number
		WNERS & PILOTS ASSOCIATION			52-0636210
Pa	art I-A Complete if the org	janization is exempt und	er section 501(c) o	or is a section 527 or	ganization.
2	Provide a description of the organiz Political campaign activity expendit Volunteer hours for political campai	ures		> \$	
Pa	art I-B Complete if the org	janization is exempt und	er section 501(c)(3	3).	
1	Enter the amount of any excise tax	incurred by the organization und	ler section 4955	▶ \$;
	Enter the amount of any excise tax				
	If the organization incurred a section				
48	a Was a correction made?				Yes No
	If "Yes," describe in Part IV.		=0.// \	=0.4/	1/01
_	art I-C Complete if the org	•		<u> </u>	
	Enter the amount directly expended				
2	Enter the amount of the filing organ		•		
_	exempt function activities Total exempt function expenditures				
3			·		
1	line 17b Did the filing organization file Form				
5	Enter the names, addresses and en				—
	made payments. For each organiza	· ·	·	-	
	contributions received that were pro-	omptly and directly delivered to a	a separate political orga	nization, such as a separat	e segregated fund or a
	political action committee (PAC). If	additional space is needed, prov	ide information in Part	IV.	
	(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990) 2021

LHA

132041 11-03-21

Pa	rt II-A Complete if the org	anizatio	n is exen	npt under sectior	501(c)(3) and file	d Form 5768 (ele	ection under
A C	heck if the filing organiza				Part IV each affiliated	group member's nam	e, address, EIN,
	expenses, and share		, ,	• •			
<u>B</u> C	Limi	ts on Lobb	ying Expe	nd "limited control" pro nditures nts paid or incurred.)		(a) Filing organization's totals	(b) Affiliated group totals
1a	Total lobbying expenditures to influ	uence publ	ic opinion (d	arassroots lobbying)			
	Total lobbying expenditures to influ	•		, , , , , , , , ,			
С							
d							
е	Total exempt purpose expenditure	s (add lines	1c and 1d)			
f	Lobbying nontaxable amount. Enter	er the amou	unt from the	following table in both	n columns.		
	If the amount on line 1e, column (a) o	r (b) is:	The lob	bying nontaxable am	ount is:		
	Not over \$500,000		20% of	the amount on line 1e.			
	Over \$500,000 but not over \$1,000	0,000	\$100,00	00 plus 15% of the exc	ess over \$500,000.		
	Over \$1,000,000 but not over \$1,5	00,000	\$175,00	00 plus 10% of the exc	ess over \$1,000,000.		
	Over \$1,500,000 but not over \$17,	000,000	\$225,00	00 plus 5% of the exces	ss over \$1,500,000.		
	Over \$17,000,000		\$1,000,	000.			
_	Grassroots nontaxable amount (en		,				
	Subtract line 1g from line 1a. If zer	-					
	Subtract line 1f from line 1c. If zero	,					
j	If there is an amount other than ze			-		I	
	reporting section 4911 tax for this				C+:		Yes No
	(Some organizations t	hat made a	section 50	eraging Period Under 01(h) election do not l ate instructions for lir	nave to complete all o	f the five columns b	elow.
		Lobb	ying Expe	nditures During 4-Yea	r Averaging Period		
	Calendar year (or fiscal year beginning in)	(a) 2	2018	(b) 2019	(c) 2020	(d) 2021	(e) Total
	Lobbying nontaxable amount						
b	Lobbying ceiling amount (150% of line 2a, column(e))						
	Total lobbying expenditures						
	Grassroots nontaxable amount						
	Grassroots ceiling amount (150% of line 2d, column (e))						
f	Grassroots lobbying expenditures						000\ 0004

Schedule C (Form 990) 2021

Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

the lobbying activity. 1 During the year, did the filing organization attempt to influence foreign, national, state, or local legislation, including any attempt to influence public opinion on a legislative matter	Vac			
	Yes	No	Am	ount
local legislation, including any attempt to influence public opinion on a legislative matter				
or referendum, through the use of:				
a Volunteers?				
b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?				
c Media advertisements?				
d Mailings to members, legislators, or the public?				
e Publications, or published or broadcast statements?				
f Grants to other organizations for lobbying purposes?				
g Direct contact with legislators, their staffs, government officials, or a legislative body?				
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?				
i Other activities?				
j Total. Add lines 1c through 1i				
2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?				
b If "Yes," enter the amount of any tax incurred under section 4912				
c If "Yes," enter the amount of any tax incurred by organization managers under section 4912				
d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?				
art III-A Complete if the organization is exempt under section 501(c)(4), section	1 501(c)(5	5), or se	ction	
501(c)(6).			1	
			Yes	N
		1	X	
, , , , , , , , , , , , , , , , , , , ,				+
2 Did the organization make only in-house lobbying expenditures of \$2,000 or less?		2		_
Did the organization make only in-house lobbying expenditures of \$2,000 or less? Did the organization agree to carry over lobbying and political campaign activity expenditures from the art III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "I	prior year? 1 501(c)(5	2 3 5), or se	ection	2 2 3, is
Did the organization make only in-house lobbying expenditures of \$2,000 or less? Did the organization agree to carry over lobbying and political campaign activity expenditures from the art III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "I answered "Yes."	prior year? 1 501(c)(5 No" OR	2 3 5), or se (b) Part	ection	2
Did the organization make only in-house lobbying expenditures of \$2,000 or less? Did the organization agree to carry over lobbying and political campaign activity expenditures from the art III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "I answered "Yes." Dues, assessments and similar amounts from members	prior year? 1 501(c)(5 No" OR	2 3 5), or se (b) Part	ection	2
Did the organization make only in-house lobbying expenditures of \$2,000 or less? Did the organization agree to carry over lobbying and political campaign activity expenditures from the art III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "I answered "Yes." Dues, assessments and similar amounts from members	prior year? 1 501(c)(5 No" OR	2 3 5), or se (b) Part	ection	2
Did the organization make only in-house lobbying expenditures of \$2,000 or less? Did the organization agree to carry over lobbying and political campaign activity expenditures from the art III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "I answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).	prior year? n 501(c)(5 No" OR (2 3 5), or se (b) Part	ection	2
Did the organization make only in-house lobbying expenditures of \$2,000 or less? Did the organization agree to carry over lobbying and political campaign activity expenditures from the art III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "I answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). a Current year	prior year? n 501(c)(5 No" OR (2 3 5), or se (b) Part	ection	2
Did the organization make only in-house lobbying expenditures of \$2,000 or less? Did the organization agree to carry over lobbying and political campaign activity expenditures from the art III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "I answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). a Current year b Carryover from last year	prior year? n 501(c)(5 No" OR	2 3 5), or se (b) Part	ection	2
Did the organization make only in-house lobbying expenditures of \$2,000 or less? Did the organization agree to carry over lobbying and political campaign activity expenditures from the art III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "I answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). a Current year	prior year? n 501(c)(5 No" OR (2 3 5), or se (b) Part 1 2a 2b 2c	ection	2
Did the organization make only in-house lobbying expenditures of \$2,000 or less? Did the organization agree to carry over lobbying and political campaign activity expenditures from the art III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "I answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). a Current year b Carryover from last year c Total	prior year/ n 501(c)(5 No" OR	2 3 5), or se (b) Part 1 2a 2b 2c 3	ection	2
Did the organization make only in-house lobbying expenditures of \$2,000 or less? Did the organization agree to carry over lobbying and political campaign activity expenditures from the art III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "I answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). a Current year b Carryover from last year c Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	prior year? 1 501(c)(5 No" OR (2 3 5), or se (b) Part 1 2a 2b 2c 3	ection	2
Did the organization make only in-house lobbying expenditures of \$2,000 or less? Did the organization agree to carry over lobbying and political campaign activity expenditures from the art III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "I answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). Current year Carryover from last year Carryover from last year Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess	prior year? 1 501(c)(5 No" OR (2 3 5), or se (b) Part 1 2a 2b 2c 3	ection	2

Schedule C (Form 990) 2021

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SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

►Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Inspection

Name of the organization

AIRCRAFT OWNERS & PILOTS ASSOCIATION

Employer identification number 52-0636210

Pa	organizations Maintaining Donor Advised organization answered "Yes" on Form 990, Part IV, line		imilar Funds or A	ccounts. Complete if the
		(a) Donor advise	d funds	(b) Funds and other accounts
1	Total number at end of year			
2	Aggregate value of contributions to (during year)			
3	Aggregate value of grants from (during year)			
4	Aggregate value at end of year			
5	Did the organization inform all donors and donor advisors in w	riting that the assets he	ld in donor advised fur	nds
	are the organization's property, subject to the organization's e	xclusive legal control?		Yes No
6	Did the organization inform all grantees, donors, and donor ad			
	for charitable purposes and not for the benefit of the donor or	donor advisor, or for an	y other purpose confe	rring
	impermissible private benefit?			Yes No
Pai	rt II Conservation Easements. Complete if the organic	anization answered "Ye	s" on Form 990, Part IV	/, line 7.
1	Purpose(s) of conservation easements held by the organization	n (check all that apply).		
	Preservation of land for public use (for example, recreati	on or education)	Preservation of a his	torically important land area
	Protection of natural habitat		Preservation of a cer	tified historic structure
	Preservation of open space			
2	Complete lines 2a through 2d if the organization held a qualifie	ed conservation contrib	ution in the form of a c	onservation easement on the last
	day of the tax year.			Held at the End of the Tax Year
а	Total number of conservation easements			2a
b				2b
С	Number of conservation easements on a certified historic structure.	cture included in (a)		2c
	Number of conservation easements included in (c) acquired af			
	listed in the National Register	,		2d
3	Number of conservation easements modified, transferred, rele			nization during the tax
	year >		, ,	· ·
4	Number of states where property subject to conservation ease	ement is located		
5	Does the organization have a written policy regarding the period	odic monitoring, inspect	ion, handling of	
	violations, and enforcement of the conservation easements it I	nolds?		Yes No
6	Staff and volunteer hours devoted to monitoring, inspecting, h			
	>			
7	Amount of expenses incurred in monitoring, inspecting, handli	ng of violations, and en	forcing conservation e	asements during the year
	> \$			
8	Does each conservation easement reported on line 2(d) above	satisfy the requirement	s of section 170(h)(4)(E	3)(i)
	and section 170(h)(4)(B)(ii)?			Yes No
9	In Part XIII, describe how the organization reports conservation			
	balance sheet, and include, if applicable, the text of the footnot	te to the organization's	financial statements th	nat describes the
	organization's accounting for conservation easements.			
Pai	rt III Organizations Maintaining Collections of	Art, Historical Tre	asures, or Other	Similar Assets.
	Complete if the organization answered "Yes" on Form 9	990, Part IV, line 8.		
1a	If the organization elected, as permitted under FASB ASC 958	, not to report in its reve	enue statement and ba	lance sheet works
	of art, historical treasures, or other similar assets held for publ	ic exhibition, education	or research in furthera	ance of public
	service, provide in Part XIII the text of the footnote to its finance	cial statements that des	cribes these items.	
b	If the organization elected, as permitted under FASB ASC 958	, to report in its revenue	statement and balance	e sheet works of
	art, historical treasures, or other similar assets held for public e	exhibition, education, or	research in furtherand	e of public service,
	provide the following amounts relating to these items:			
	(i) Revenue included on Form 990, Part VIII, line 1			• \$
				L 4
2	If the organization received or held works of art, historical treas	sures, or other similar a	ssets for financial gain	
	the following amounts required to be reported under FASB AS			
а	Revenue included on Form 990, Part VIII, line 1	-		• \$
	Assets included in Form 990, Part X			
	For Paperwork Reduction Act Notice, see the Instructions			Schedule D (Form 990) 2021

132051 10-28-21

Par	t III Organizations Maintaining C	ollections of Ar	t, Histo	rical Tre	easures, or	Other	Similar Ass	sets (cont	inued)	
3	Using the organization's acquisition, accessi	on, and other record	s, check	any of the	following that	make sig	nificant use of	its		
	collection items (check all that apply):									
а	Public exhibition	d	1 🗌 L	oan or exc	hange progra	ım				
b	Scholarly research	е	, 🗌	Other						
С	Preservation for future generations									
4	Provide a description of the organization's co	ollections and explain	n how the	ey further th	ne organizatio	n's exemp	ot purpose in I	Part XIII.		
5	During the year, did the organization solicit o									_
_	to be sold to raise funds rather than to be ma							Yes		No
Pai	t IV Escrow and Custodial Arran		ete if the	organizatio	n answered "	Yes" on F	orm 990, Part	IV, line 9, o	r	
	reported an amount on Form 990, Pa	•								
1a	Is the organization an agent, trustee, custodi		-						_	٦
	on Form 990, Part X?							Yes	L	No
b	If "Yes," explain the arrangement in Part XIII	and complete the fol	llowing ta	ıble:						
								Amour	<u> </u>	
	Beginning balance						1c			
	Additions during the year						1d			
е	Distributions during the year						1e			
f	Ending balance						1f			
	Did the organization include an amount on Fo						y?	. Yes	F	No
Par	If "Yes," explain the arrangement in Part XIII.									
rai	t V Endowment Funds. Complete	(a) Current year	1		(c) Two year		d) Three years b	ack (e) Fou	ır voore	
		(a) Current year	(b) F1	rior year	(C) Two year	S DACK (u) Tillee years L	Jack (e) Fol	ii years	- Dack
	Beginning of year balance				-					
b	Contributions				-					
C	Net investment earnings, gains, and losses				-					
d	Grants or scholarships									
е	Other expenditures for facilities									
	and programs				-					
Ť	Administrative expenses				-					
g	End of year balance		. //: 4		\\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \					
2	Provide the estimated percentage of the curr	•		, column (a)) held as:					
a	Board designated or quasi-endowment		%							
	Permanent endowment									
С		%								
0-	The percentages on lines 2a, 2b, and 2c sho	•	.4:414	م امام ما مینم						
3a	Are there endowment funds not in the posse	ssion of the organiza	ation that	are neid ar	na administere	ea for the	organization		Yes	No
	by:							20(1)		+
	(i) Unrelated organizations(ii) Related organizations									+-
h	(ii) Related organizations	tions listed as requir	 ad on Sc	hadula R2				3b	 	+-
4	Describe in Part XIII the intended uses of the									
	t VI Land, Buildings, and Equipm		willellt lu	iiius.						
	Complete if the organization answere), Part IV,	line 11a. S	See Form 990,	, Part X, lii	ne 10.			
	Description of property	(a) Cost or o			or other		cumulated	(d) Boo	ok valı	
	becomplied of property	basis (investr		. ,	(other)		reciation	(4, 500	vaic	
1a	Land	· ·	- +		,225,480.			1	,225	,480.
	Buildings				,779,297.		9,174,505.			,792.
	Leasehold improvements						, ,			0.
	Equipment	I		2	,724,366.		2,437,118.		287	,248.
	Other				,507,922.		1,404,445.	6		,477.
	. Add lines 1a through 1e. (Column (d) must e	•	X. colum							,997.
	<u> </u>	<u></u>						dule D (For		

Schedule D (Form 990) 2021 AIRCRAFT OWNERS &	PILOTS ASSOCIATION		52-0636210 Page 3
Part VII Investments - Other Securities.			1 age 9
Complete if the organization answered "Yes" of	on Form 990. Part IV. line 1	1b. See Form 990. Part X. line 12.	
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or	end-of-vear market value
(A) El Colo de	(D) Doon value	(0)	ona or your marrier raids
(2) Closely held equity interests			
(3) Other (A) ALTERNATIVE INVESTMENTS	02 094 027	END-OF-YEAR MARKET VALUE	
	92,984,037.	END OF TEAK MARKET VALUE	
(B)			
(C)			
(D)			
(E)			
(F)			
(G)			
(H)	02 004 027		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.)	92,984,037.		
	F 000 D+ IV I' 4	de Ose Ferre 200 Pest V Pres 40	
Complete if the organization answered "Yes" of			
(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or	end-of-year market value
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.)			
Part IX Other Assets.			
Complete if the organization answered "Yes" of		1d. See Form 990, Part X, line 15.	
(a) I	Description		(b) Book value
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Total. (Column (b) must equal Form 990, Part X, col. (B) line Part X Other Liabilities.	15.)		>
Complete if the organization answered "Yes" of	on Form 990, Part IV, line 1	1e or 11f. See Form 990, Part X, line	25.
1. (a) Description of liability			(b) Book value
(1) Federal income taxes			
(2) LIFETIME MEMBERSHIP LIABILITY			1,859,972.
(3) DEFERRED COMPENSATION LIABILITY			263,824.
(4) LEASE & CONTRACT OBLIGATION LT			198,188.
(5) DEFERRED RENT LIABILITY			78,158.
(6)			,200.
(U)			

Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII

Schedule D (Form 990) 2021

2,400,142.

(8) (9)

Part	t XI Reconciliation of Revenue per Audited Financial St	tatements With Revenu	e per Return.	
	Complete if the organization answered "Yes" on Form 990, Part IV,	line 12a.		
1	Total revenue, gains, and other support per audited financial statements		1	
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:			
а	Net unrealized gains (losses) on investments	2a		
b	Donated services and use of facilities	2b		
	Recoveries of prior year grants			
	Other (Describe in Part XIII.)			
	Add lines 2a through 2d		2e	
3	Subtract line 2e from line 1		3	
	Amounts included on Form 990, Part VIII, line 12, but not on line 1:			
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (Describe in Part XIII.)	4b		
	Add lines 4a and 4b		4c	
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990. Part I. line 1	12.)	5	
Par	t XII Reconciliation of Expenses per Audited Financial S	Statements With Expens	ses per Return.	
	Complete if the organization answered "Yes" on Form 990, Part IV,	line 12a.		
1	Total expenses and losses per audited financial statements		1	
	Amounts included on line 1 but not on Form 990, Part IX, line 25:			
	Donated services and use of facilities	2a		
	Prior year adjustments			
	Other losses			
	Other (Describe in Part XIII.)			
	Add lines 2a through 2d		2e	
	Subtract line 2e from line 1			
	Amounts included on Form 990, Part IX, line 25, but not on line 1:			
	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
	Other (Describe in Part XIII.)			
	Add lines 4a and 4b		4c	
	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line			
Par	t XIII Supplemental Information.	 		
	de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a an	d 4: Part IV. lines 1b and 2b: P	art V. line 4: Part X. line 2: Part X	XI.
	2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide		a , , . a , , . a	,
	and 1.5, and 1 are 1.1, miles 22 and 1.5.7 mes 30 mples 6 mile part to promote	a.,, a.a.,		
PART	X, LINE 2:			
	,			
FIN 4	48 FOOTNOTE			
THE A	ASSOCIATION FOLLOWS GUIDANCE THAT CLARIFIES THE ACCOUNT	'ING FOR		
UNCE	RTAINTY IN TAX POSITIONS TAKEN OR EXPECTED TO BE TAKEN	IN A TAX		
RETUI	RN, INCLUDING ISSUES RELATING TO FINANCIAL STATEMENT RE	COGNITION AND		
	including issued numiting to limited simulation and			
MEASI	UREMENT. THIS GUIDANCE PROVIDES THAT THE TAX EFFECTS FR	OM AN UNCERTAIN		
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ጥልሄ ነ	POSITION CAN ONLY BE RECOGNIZED IN THE FINANCIAL STATEM	THU AT STAR		
	TOOTION CAN CALL BE ADCOUNTED IN THE LIMINGTHE STATES			
ידפחק	TION IS "MORE-LIKELY-THAN-NOT" TO BE SUSTAINED IF THE P	OSTUTON WERE TO		
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BE C	HALLENGED BY A TAXING AUTHORITY. THE ASSESSMENT OF THE	TAX POSTTION IS		
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BACET	D SOLELY ON THE TECHNICAL MERITS OF THE POSITION, WITHO	NIT REGARD TO		
اظرديت	D DOLLLI OR THE IDENTICAL MERTIN OF THE FORTITON, WITHOU	OI KHOMAD TO		
י שעי	LIKELIHOOD THAT THE TAX POSITION MAY BE CHALLENGED.			
21111	LINELINGOD INNI IND IAA LOSIIION HAI DE CHAUDENGED.			

Schedule D (Form 990) 2021

SCHEDULE F (Form 990)

Statement of Activities Outside the United States

► Complete if the organization answered "Yes" on Form 990, Part IV, line 14b, 15, or 16.

Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Open to Public

Department of the Treasury Internal Revenue Service Name of the organization Inspection

Employer identification number

IRCRAFT OWNERS & PILO	TS ASSOCIATION	ON			52-0636210	
Part I General Info	rmation on A	ctivities Out	side the United States. Comple	ete if the organ	ization answered '	'Yes" on
Form 990, Part IV	V, line 14b.					
			ds to substantiate the amount of its gra			. —
the grantees' eligibility for	or the grants or a	ssistance, and t	he selection criteria used to award the	grants or assis	tance?	Yes No
2 For grantmakers. Description United States.	cribe in Part V the	e organization's រុ	procedures for monitoring the use of its	grants and oth	ner assistance out	side the
	he following Part	L line 3 table ca	n be duplicated if additional space is n	eeded)		
(a) Region	(b) Number of offices in the region	(c) Number of employees,	(d) Activities conducted in the region (by type) (such as, fundraising, program services, investments, grants to recipients located in the region)	(e) If activis is a prog describe	vity listed in (d) gram service, specific type (s) in the region	(f) Total expenditures for and investments in the region
ENTRAL AMERICA AND	0	0	INVESTMENTS			27,348,261.
0 - Outstatel	0	0				27,348,261.
3 a Subtotalb Total from continuation						21,540,201.
sheets to Part I	0	0				0.
c Totals (add lines 3a and 3b)	0	0				27,348,261.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule F (Form 990) 2021

52-0636210

Schedule F (Form 990) 2021

AIRCRAFT OWNERS & PILOTS ASSOCIATION

Fart II Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.

(i) Method of valuation (book, FMV, appraisal, other)						Schedule F (Form 990) 2021
(h) Description of noncash assistance						Schedi
(g) Amount of noncash assistance					A A	
(f) Manner of cash disbursement					ecognized as a tax ivalency letter	
(e) Amount of cash grant					oreign country, r ion 501(c)(3) equ	
(d) Purpose of grant					Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as a tax exempt 501(c)(3) organization by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter	
(c) Region					s listed above that are re r for which the grantee o entities	
(b) IRS code section and EIN (if applicable)					recipient organization nization by the IRS, or other organizations or	
1 (a) Name of organization					 Enter total number of recipient organizations listed a exempt 501(c)(3) organization by the IRS, or for white 3 Enter total number of other organizations or entities 	

52-0636210

Page 3

Schedule F (Form 990) 2021 AIRCRAFT OWNERS & PILOTS ASSOCIATION 52-0636210

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 16.

Part III can be duplicated if additional space is needed.

(h) Method of valuation (book, FMV, appraisal, other)					Schedule F (Form 990) 2021
(f)					hedule F (F
(g) Description of noncash assistance					Sc
(f) Amount of noncash assistance					
(e) Manner of cash disbursement					
(d) Amount of cash grant					
(c) Number of recipients					
(b) Region					
(a) Type of grant or assistance					

1	Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	X Yes	☐ No
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to separately file Form 3520, Annual Return To Report Transactions With Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A; don't file with Form 990)	Yes	X No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect to Certain Foreign Corporations (see Instructions for Form 5471)	X Yes	☐ No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)	Yes	X No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons With Respect to Certain Foreign Partnerships (see Instructions for Form 8865)	X Yes	☐ No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form 5713; don't file with Form 990)	Yes	X No

Schedule F (Form 990) 2021

Part V	Supplemental Information
	Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of
	investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c)
	(estimated number of recipients), as applicable. Also complete this part to provide any additional information. See instructions.

SCHEDULE I (Form 990)

Department of the Treasury Internal Revenue Service

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

► Attach to Form 990.

OMB No. 1545-0047

Open to Public

Inspection

► Go to www.irs.gov/Form990 for the latest information.

å Employer identification number Schedule I (Form 990) 2021 YOU CAN FLY SCHOLARSHIP ALLIANCE CONTRIBUTION 52-0636210 (h) Purpose of grant or assistance X Yes Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any PROGRAM 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection (g) Description of noncash assistance SOFTWARE (f) Method of valuation (book, FMV, appraisal, other) 26,282, FMV 0 (e) Amount of assistance Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. recipient that received more than \$5,000. Part II can be duplicated if additional space is needed. (d) Amount of cash grant 365,946. 12,500. Enter total number of section 501(c)(3) and government organizations listed in the line 1 table (c) IRC section (if applicable) LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. AIRCRAFT OWNERS & PILOTS ASSOCIATION 20-8817225 | 501(C)(3) 77-0678343 501(C)(4) Enter total number of other organizations listed in the line 1 table General Information on Grants and Assistance (p) EIN criteria used to award the grants or assistance? 1 (a) Name and address of organization ALLIANCE FOR AVIATION ACROSS AMERICA - P.O. BOX 14025 -THE AOPA FOUNDATION, INC or government WASHINGTON, DC 20044 FREDERICK, MD 21701 Name of the organization 421 AVIATION WAY Part I Part II

Page 2

(f) Description of noncash assistance (e) Method of valuation (book, FMV, appraisal, other) Part IV Supplemental Information. Provide the information required in Part II, line 2; Part III, column (b); and any other additional information. (d) Amount of non-cash assistance (c) Amount of cash grant AND/OR NONCASH ASSISTANCE TO PROVIDE FEEDBACK ON THE UTILIZATION OF THE AOPA REQUESTS DOMESTIC ORGANIZATIONS AND/OR GOVERNMENTS RECEIVING CASH GRANTS AND OTHER ASSISTANCE TO DOMESTIC ORGANIZATIONS AND DOMESTIC (b) Number of recipients (a) Type of grant or assistance PART I, LINE 2: GOVERNMENTS: FUNDS,

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

➤ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

➤ Attach to Form 990.

► Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Internal Revenue Service

Name of the organization

Department of the Treasury

AIRCRAFT OWNERS & PILOTS ASSOCIATION

Employer identification number 52-0636210

Pa	art I Questions Regarding Compensation			
			Yes	No
1 a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990,			
	Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	X First-class or charter travel			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments Health or social club dues or initiation fees			
	Discretionary spending account Personal services (such as maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			
	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b	Х	
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors,			
	trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?	2	Х	
3	Indicate which, if any, of the following the organization used to establish the compensation of the organization's			
	CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to			
	establish compensation of the CEO/Executive Director, but explain in Part III.			
	X Compensation committee X Written employment contract			
	X Independent compensation consultant X Compensation survey or study			
	Form 990 of other organizations X Approval by the board or compensation committee			
4	During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing			
	organization or a related organization:			v
a	Receive a severance payment or change-of-control payment?	4a	Х	Х
b	Participate in or receive payment from a supplemental nonqualified retirement plan?	4b	Α	х
С	Participate in or receive payment from an equity-based compensation arrangement?	4c		
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
	Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.			
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
•	contingent on the revenues of:			
а	The organization?	5a		х
	Any related organization?	5b		Х
	If "Yes" on line 5a or 5b, describe in Part III.			
6	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the net earnings of:			
а	The organization?	6a		Х
	Any related organization?	6b		Х
	If "Yes" on line 6a or 6b, describe in Part III.			
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments			
	not described on lines 5 and 6? If "Yes," describe in Part III	7	Х	
8	Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			
	initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8	Х	
9	If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53.4958-6(c)?	9	Х	

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2021

52-0636210

Page 2

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33

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

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Note:

		(B) Breakdown of W	(B) Breakdown of W-2 and/or 1099-MISC and/or 1099-NEC compensation	and/or 1099-NEC	(C) Retirement and other deferred	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B)
(A) Name and Title		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	compensation			reported as deferred on prior Form 990
(1) MARK R. BAKER	Ξ	941,601.	200,000	45,768.	124,568.	15,302.	1,627,239.	0.
CEO/PRESIDENT	∷≘	0	0	0	0	0	0	0
(2) JAMES W. COON	Ξ	390,000.	126,540.	4,739.	24,795.	2,664.	548,738.	• 0
SVP - GOVERNMENT AFFAIRS & ADVOCACY		0	• 0	0	0	0	0	0
(3) JUSTINE A. HARRISON	Ξ	345,850.	99,400.	3,854.	24,795.	12,137.	486,036.	• 0
SVP - GENERAL COUNSEL	€	0	• 0	0	0	0	0	0
(4) THOMAS B. HAINES	Ξ	282,590.	83,264.	4,561.	24,795.	11,753.	406,963.	0
SVP - OUTREACH & COMMUNICATIONS	∷≘	0	0	0	0	0	0	0
(5) GREGORY L. COHEN	Ξ	254,331.	72,548.	523.	23,754.	16,009.	367,165.	0
CHIEF ADMINISTRATIVE OFFICER	∷≘	0	0	0	0	0	0	0
(6) ERICA J. SACCOIA	Ξ	238,790.	70,227.	1,203.	22,657.	8,622.	341,499.	• 0
SVP - FINANCE & ACCOUNTING	€	0	• 0	• 0	0	0	•0	• 0
(7) RICHARD G. MCSPADDEN	Ξ	239,074.	.002,200	3,405.	22,520.	2,954.	330,153.	• 0
EXECUTIVE DIRECTOR - ASI	€	0	• 0	• 0	0	0	•0	• 0
(8) RONALD D. GOLDEN	<u>(i)</u>	191,642.	85,712.	3,169.	20,329.	10,049.	310,901.	.0
VP - DEPUTY GENERAL COUNSEL	(ii)	• 0	*0	• 0	0.	0.	*0	.0
(9) JOHN D. HAMILTON	<u>(i)</u>	217,330.	40,351.	1,063.	20,196.	1,931.	280,871.	.0
VP - INFORMATION TECHNOLOGY	(iii)	0	0	0	0	0	0.	• 0
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WITHIN THEIR ASSIGNED RANGE, VARIES DEPENDING PRIMARILY UPON EXPERIENCE AND

PERFORMANCE, THE ORGANIZATION HAS ADOPTED A "PAY FOR PERFORMANCE"

THE APPROPRIATE GRADES/SALARY RANGES. AN INDIVIDUAL EMPLOYEE'S SALARY

Schedule J (Form 990) 2021

Schedule J (Form 990) 2021

SCHEDULE L

Department of the Treasury

(Form 990)

Transactions With Interested Persons

► Complete if the organization answered "Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2021

Open To Public Inspection

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Name of the org													ident	ificati	on nu	mber
Part I Ex				S & PILOTS ONS (section 50				(4) and and	otion FO1	(a)(00) arga			86210			
				ered "Yes" on I												
1	inplete il tile i			elationship bety				23a 01 23b	, OI 1 OIII	1 990-LZ, F	ait v, i	1116 40	υ	(d)	Corre	cted?
(a) Name o	disqualified p	person '	,~, · · ·	person and or				(0	c) Descrip	otion of trar	sactio	n			es	No
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section 49		•		ganization man	-							> \$				
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Part II Lo	ans to and	d/or From	Inte	rested Pers	sons.											
Co	mplete if the	organization a	answ	ered "Yes" on I	orm 9	90-EZ,	, Part V, I	ne 38a or F	orm 990	, Part IV, lin	e 26;	or if th	e orga	nizatio	on	
re	orted an amo	ount on Form	990,	Part X, line 5, 6	_								I/1 > A ==			
(a) Na interested		(b) Relations with organiza		(c) Purpose of loan	from	an to or n the zation?		Original al amount	(f) Bal	ance due) In ault?	by bo	proved ard or nittee?	1 (1) "	/ritten ment?
						From	1				Yes	No	Yes		Yes	No
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Total								> \$								
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	-		answ	ered "Yes" on I	orm 9	90, Pa			<u> </u>							
(a) Name	of interested	person	(l	b) Relationship interested pers the organization	on and	en d		Amount of sistance		(d) Type assistan			•	e) Purp assista		f
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LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

(a) Name of interested person	ered "Yes" on Form 990, Part IV, line 28a, 28 (b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	organiz	aring of zation's nues?
				Yes	No
MARK BAKER	PRESIDENT	39,650.	SEE PART V		X
TIMOTHY FORTUNE	FORMER OFFICER	90,000.	PURCHASED 1		Х
Part V Supplemental Information Provide additional information for records	· responses to questions on Schedule L (see in	nstructions).	1		
SCH L, PART IV, BUSINESS TRANSACTIO	NS INVOLVING INTERESTED PERSONS:				
(A) NAME OF PERSON: TIMOTHY FORTUNE					
(D) DESCRIPTION OF TRANSACTION: PUR	CHASED 1980 CESSNA 152 FROM AOPA				
DADE IV. TWO OVER OWNER ATROPAGE					
PART IV - EMPLOYEE OWNED AIRCRAFT WHEN APPROPRIATE, AOPA UTILIZES EMP	LOYEE-OWNED AIRCRAFT FOR BUSINESS				
PURPOSES. REIMBURSEMENT FOR FUEL &	OPERATING COSTS ARE BASED ON				
INDUSTRY DETERMINED RATES DEPENDENT	ON TYPE OF AIRCRAFT. THESE TYPES	OF			
ARRANGEMENTS ARE DOCUMENTED ON CONT	RACTS AND HELP MINIMIZE THE ON-GO	ING			
COSTS OF MAINTAINING AN ORGANIZATIO	N OWNED FLEET.				

SCHEDULE M (Form 990)

Noncash Contributions

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

▶ Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

Name of the organization AIRCRAFT OWNERS & PILOTS ASSOCIATION Employer identification number 52-0636210

Pai	rt I Types of Property						
		(a)	(b)	(c)	(d)		
		Check if	Number of contributions or	Noncash contribution amounts reported on	Method of detern noncash contribution	_	
		applicable		Form 990, Part VIII, line 1g	Horicasii contribution	amount	.5
1	Art - Works of art						
2	Art - Historical treasures						
3	Art - Fractional interests						
4	Books and publications						
5	Clothing and household goods						
6	Cars and other vehicles						
7	Boats and planes	X	1	250,000.	FMV		
8	Intellectual property						
9	Securities - Publicly traded						
10	Securities - Closely held stock						
11	Securities - Partnership, LLC, or						
	trust interests						
12	Securities - Miscellaneous						
13	Qualified conservation contribution -						
	Historic structures						
14	Qualified conservation contribution - Other						
15	Real estate - Residential						
16	Real estate - Commercial						
17	Real estate - Other						
18	Collectibles						
19	Food inventory						
20	Drugs and medical supplies						
21	Taxidermy						
22	Historical artifacts						
23	Scientific specimens						
24	Archeological artifacts						
25	Other ()						
26	Other ()						
27	Other ()						
28	Other ()						
29	Number of Forms 8283 received by the organization	-	•				
	for which the organization completed Form 828	3, Part V, L	onee Acknowledg	ement 29			Τ
	B : 11					Yes	No
30a	During the year, did the organization receive by						
	must hold for at least three years from the date			•			
	exempt purposes for the entire holding period?				30	а	Х
	If "Yes," describe the arrangement in Part II.	a l: a Ala a Aa			:0		
31	Does the organization have a gift acceptance po				ions?3	-	Х
32a	Does the organization hire or use third parties o		_		00		x
L	contributions?				32	a	
	If "Yes," describe in Part II. If the organization didn't report an amount in co	dumn (a) fa:	a type of property	for which column (a) is about	skod		
33	-	numm (C) fOl	a type of property	nor which column (a) is ched	ikeu,		
	describe in Part II.						

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

132142 11-17-21 Schedule M (Form 990) 2021

SCHEDULE O (Form 990)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. ► Attach to Form 990 or Form 990-EZ. ▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service Name of the organization

AIRCRAFT OWNERS & PILOTS ASSOCIATION

Inspection **Employer identification number**

52-0636210 PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: PROTECT YOUR FREEDOM TO FLY BY: ADVOCATING EDUCATING SUPPORTING ACTIVITIES THAT ENSURE GA FLIGHT AND SECURING SUFFICIENT RESOURCES TO ENSURE OUR SUCCESS. FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: AIRCRAFT OWNERS & PILOTS ASSOCIATION (AOPA), A NOT-FOR-PROFIT INDIVIDUAL MEMBERSHIP ORGANIZATION, EFFECTIVELY SERVES THE INTERESTS AND NEEDS OF ITS MEMBERS AND ESTABLISHES, MAINTAINS, AND ARTICULATES POSITION OF LEADERSHIP TO PROMOTE THE ECONOMY, SAFETY, UTILITY AND POPULARITY OF FLIGHT IN GENERAL AVIATION AIRCRAFT. AOPA PRESERVES THE FREEDOM TO FLY BY ADVOCATING ON BEHALF OF OUR MEMBERS; EDUCATING PILOTS NONPILOTS AND POLICY MAKERS ALIKE; SUPPORTING ACTIVITIES THAT ENSURE THE LONG-TERM HEALTH OF GENERAL AVIATION; FIGHTING TO KEEP GENERAL AVIATION ACCESSIBLE TO ALL; AND SECURING SUFFICIENT RESOURCES TO ENSURE OUR SUCCESS. FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS: SINCE 1939, THE AIRCRAFT OWNERS AND PILOTS ASSOCIATION (AOPA) HAS WORKED TO PROTECT THE FREEDOM TO FLY FOR GENERAL AVIATION (GA) PILOTS IN THE UNITED STATES. MORE THAN 290,000 MEMBERS RELY ON AOPA, AS THE WORLD'S LARGEST AVIATION MEMBERSHIP ASSOCIATION. TO ADVOCATE FOR GA INTERESTS AND KEEP FLYING SAFE, FUN, AND AFFORDABLE. AOPA WORKS WITH MEMBERS OF CONGRESS AND AT ALL LEVELS OF GOVERNMENT TO ENHANCE SAFETY PROVIDE TOOLS AND RESOURCES FOR PILOTS. AND ENSURE THEY GET THE MOST OUT OF THEIR FLYING.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Name of the organization **Employer identification number** AIRCRAFT OWNERS & PILOTS ASSOCIATION 52-0636210 BEYOND JUST THE PILOT COMMUNITY, AOPA WORKS TO EDUCATE DECISION MAKERS AND THE PUBLIC ABOUT THE BENEFITS AND VALUE OF GENERAL AVIATION FLYING. ONE OF THE ASSOCIATION'S MAIN PRIORITIES IS TO ENSURE GA REMAINS A VIABLE FORM OF TRANSPORTATION AND RECREATION FOR FUTURE GENERATIONS. AOPA PROVIDES ITS MEMBERS WITH AN EXTENSIVE PORTFOLIO OF BENEFITS THAT CAN BE GROUPED INTO FIVE AREAS: ADVOCACY, EDUCATION, EVENTS, PRODUCTS AND SERVICES, AND THE AIR SAFETY INSTITUTE. 1. ADVOCACY AOPA'S ADVOCACY EFFORTS ENCOMPASS A BROAD RANGE OF GENERAL AVIATION ACTIVITIES IN THE FEDERAL, STATE, AND LOCAL ARENAS. THESE ACTIVITIES INCLUDE, BUT ARE NOT LIMITED TO, SUPPORTING THE DEVELOPMENT AND DEPLOYMENT OF HIGH SCHOOL STEM AVIATION CURRICULUM, SEEKING REGULATORY RELIEF FOR PILOTS DUE TO THE COVID PANDEMIC, PROMOTING AND PROTECTING OUR NATION'S GENERAL AVIATION AIRPORT ECOSYSTEM, IMPROVING THE CROSS BORDER TRAVEL EXPERIENCE, CREATING A MORE COMPETITIVE ENVIRONMENT AT OUR NATION'S PUBLIC-USE AIRPORTS BY WORKING TOWARD IMPLEMENTATION OF FBO PRICING AND FEE TRANSPARENCY. CHAMPIONING THE SUCCESSFUL LEGISLATIVE EFFORT TO PROVIDE REAL-TIME STATUS OF SPECIAL USE AIRSPACE DIRECTLY INTO FLIGHT DECKS. AND WORKING TOWARD AN UNLEADED AVGAS SOLUTION FOR THE ENTIRE GENERAL AVIATION FLEET OF NEARLY 200,000 AIRCRAFT. AOPA'S ADVOCACY TEAM ALSO INCLUDES SEVEN REGIONAL MANAGERS ACROSS THE COUNTRY AND NEARLY 2,000 ACTIVE AIRPORT SUPPORT NETWORK VOLUNTEERS WHO HELP KEEP AOPA INFORMED ABOUT GENERAL AVIATION ISSUES IMPORTANT TO

Name of the organization AIRCRAFT OWNERS & PILOTS ASSOCIATION	Employer identification number 52-0636210
PILOTS. WORKING THROUGH OUR VOLUNTEERS, REGIONAL MANAGERS, AND	
HEADQUARTERS-BASED STAFF, AOPA PROMOTES, PROTECTS, AND PARTNERS WITH	
COMMUNITY AIRPORTS ADVOCATING TO MAINTAIN APPROPRIATE FEDERAL, STATE,	
AND LOCAL FUNDING. AOPA WORKS ON BEHALF OF GENERAL AVIATION PILOTS TO	
THWART UNNECESSARY AND COSTLY REGULATIONS, PREVENT EXCESS TAXATION ON	
FLYING, ENSURE A SAFE SYSTEM, AND PROTECT OUR FREEDOM TO FLY.	
AOPA'S ADVOCACY WORK WAS RECOGNIZED BY LEADING ORGANIZATIONS INCLUDING	
THE WASHINGTON, DC-BASED NEWSPAPER, THE HILL, AS A TOP ADVOCACY	
ORGANIZATION.	
2. EDUCATION	
EDUCATING OUR MEMBERS, AND THE GENERAL AVIATION COMMUNITY, ABOUT OUR	
WORK TO PROTECT THEIR FREEDOM TO FLY IS CENTRAL TO OUR MISSION. PILOTS,	
AIRCRAFT OWNERS, AND AVIATION ENTHUSIASTS HAVE COME TO COUNT ON AOPA AS	
THE CALLED-UPON SOURCE OF INFORMATION THAT IS VITAL TO THEIR FLYING	
INTERESTS. WE CONTINUE TO PROVIDE A VARIETY OF RESOURCES AND CONTENT	
THAT KEEP MEMBERS EDUCATED AND ENGAGED ABOUT ISSUES AND DEVELOPMENTS IN	
GENERAL AVIATION.	
AMONG THESE ARE:	
TWO REGULARLY PUBLISHED MAGAZINES, DAILY WEB CONTENT, MORE THAN A DOZEN	
ELECTRONIC NEWSLETTERS, A WEEKLY VIDEO NEWS PROGRAM, EIGHT PODCASTS,	
STREAMING VIDEO, PILOT INFORMATION CENTER ONLINE CHAT, MULTIPLE WEB	
SITES AIMED AT SPECIFIC INTERESTS, AND EVENTS ALL WITH THE GOAL OF	
EDUCATING AND INFORMING OUR MEMBERS, THE LARGER AVIATION COMMUNITY, AND	
THE PUBLIC.	

<u>Schedule O (Form 990) 2021</u> Page **2**

Name of the organization **Employer identification number** AIRCRAFT OWNERS & PILOTS ASSOCIATION 52-0636210 AOPA ALSO ENSURES THAT ITS WIDE BREADTH OF CONTENT AND RESOURCES IS AVAILABLE TO THE AVIATION COMMUNITY IN THE MYRIAD WAYS THEY CONSUME TODAY'S NEWS AND ENTERTAINMENT. THIS INCLUDES ROUND-THE-CLOCK ACCESS TO NEWS, INFORMATION, WEATHER AND AIRPORT INFORMATION, AIRCRAFT GUIDES AIRCRAFT OWNERSHIP RESOURCES, AND MUCH MORE. OUR WIDE RANGE OF CONTENT CATERS TO BOTH VETERAN AVIATORS AND THOSE NEW TO THE FLIGHT DECK. AOPA CHANNELS OFFER DETAILED INFORMATION ABOUT THE PROCESS AND REQUIREMENTS FOR LEARNING TO FLY, AID IN FINDING A FLIGHT INSTRUCTOR AND AVIATION MEDICAL EXAMINER, AN IN-DEPTH GUIDE TO CHOOSING A TRAINING AIRCRAFT, AND INFORMATION ABOUT AVIATION CAREERS. AOPA'S ANNUAL YOU CAN FLY PUBLICATION IS ALSO SHARED WITH FLIGHT SCHOOLS AS AN AID FOR STUDENT PILOTS. PILOTS WITH MORE EXPERIENCE CAN TAKE ADVANTAGE OF INFORMATION ABOUT EARNING ADVANCED RATINGS AND CERTIFICATES, AS WELL AS TRANSITIONING TO HIGH PERFORMANCE AIRCRAFT, TURBOPROPS, AND JETS. OVER THE PAST YEAR. AOPA PROVIDED VALUABLE INFORMATION TO PILOTS AND AIRCRAFT OWNERS WHO WERE LOOKING TO CAPITALIZE ON GENERAL AVIATION AS AN ALTERNATE MEANS OF TRANSPORTATION DURING THE PANDEMIC. WE ALSO OFFERED MEMBERS STRATEGIES TO MITIGATE THE INCREASING PRICE OF AIRCRAFT INSURANCE. 3. EVENTS AOPA WANTED TO GET BACK TO HOSTING EVENTS IN 2021 BUT WITH THE CORONAVIRUS PANDEMIC STILL IN FULL FORCE WE DECIDED TO CHANGE OUR MODEL

 Schedule O (Form 990) 2021
 Page 2

Name of the organization AIRCRAFT OWNERS & PILOTS ASSOCIATION	Employer identification number
AROUND AND OFFER SCALABLE CONSUMER FOCUSED EVENTS. WE HAD TWO AVIATOR	
SHOWCASE EVENTS, ONE IN MANASSAS, VIRGINIA AND ONE IN FORT WORTH,	
TEXAS. THESE ONE-DAY EVENTS HOSTED BETWEEN 500 AND 800 ATTENDEES AND	
CONNECTED PILOTS AND AIRCRAFT OWNERS WITH THE INDUSTRY'S LEADING	
EXPERTS FOR THIS IN PERSON BUYING EVENT. AOPA ALSO CAME BACK IN FORCE	
AT OTHER EVENTS SUCH AS SUN 'N FUN AND EAA AIR VENTURE WITH A STRONG	
PRESENCE AND GOOD TRAFFIC THROUGH OUR CAMPUS.	
4. PRODUCTS AND SERVICES	
AOPA MEMBERS HAVE ACCESS TO A WIDE RANGE OF PRODUCTS AND SERVICES FROM	
THE ASSOCIATION'S AFFILIATES AND PARTNERS. WITH A TEAM OF DEDICATED	
SERVICE SPECIALISTS, AOPA HAS THE RESOURCES TO ANSWER VIRTUALLY ANY	
AVIATION-RELATED QUESTION MEMBERS MAY HAVE.	
WHEN A MEMBER HAS AN AVIATION-RELATED QUESTION, THEY CAN CALL THE AOPA	
PILOT INFORMATION CENTER TO GET FAST AND ACCURATE ANSWERS. WITH A TEAM	
OF FLIGHT INSTRUCTORS, AIRLINE TRANSPORT RATED PILOTS, AVIATION	
MECHANICS, DIGITAL PRODUCT SPECIALISTS, AVIATION MEDICAL SPECIALISTS,	
AND OTHER AVIATION EXPERTS ON CALL, THE PILOT INFORMATION CENTER TAKES	
PRIDE IN ASSISTING AOPA MEMBERS WITH ANY AVIATION QUERY.	
5. AIR SAFETY INSTITUTE	
FOR MORE THAN 70 YEARS, THE AOPA AIR SAFETY INSTITUTE (ASI) HAS BEEN	
LEADING THE GENERAL AVIATION INDUSTRY IN CREATING AND SHAPING NEW	
SAFETY INITIATIVES THROUGH ENGAGING EDUCATION, INDUSTRY COLLABORATION,	
RESEARCH AND ANALYSIS, AND COMMUNITY OUTREACH.	

DESPITE THE GLOBAL PANDEMIC, GENERAL AVIATION (GA) FLIGHT ACTIVITY

Name of the organization **Employer identification number** AIRCRAFT OWNERS & PILOTS ASSOCIATION 52-0636210 REMAINED STRONG IN 2021 WHILE ACHIEVING ITS SAFEST FISCAL YEAR ON RECORD WITH A 29 PERCENT YEAR-OVER-YEAR IMPROVEMENT IN THE FATAL ACCIDENT RATE FROM 2020, LARGELY IN PART DUE TO THE AIR SAFETY INSTITUTE'S SAFETY EDUCATION, RESEARCH AND ANALYSIS, OUTREACH TO THE GA COMMUNITY, AND COLLABORATIVE EFFORTS WITH GOVERNMENT, INDUSTRY, AND ACADEMIA. APART FROM ITS FLIGHT INSTRUCTOR RENEWAL PROGRAMS, ASI'S SERVICES AND PRODUCTS SAFETY VIDEOS, PODCASTS, QUIZZES, SEMINARS, WEBINARS, PUBLICATIONS, AND RESEARCH ARE FREE TO ANYONE. WITH MORE THAN 8.6 MILLION IN TOTAL REACH AND PARTICIPATION IN 2021. ASI CONTINUES TO EXPAND ITS SAFETY MESSAGE AND INFLUENCE ON GENERAL AVIATION SAFETY WITH FIVE GUIDING PRINCIPLES: KNOWLEDGE, TRAINING, PROFICIENCY, EQUIPMENT, AND CULTURE. IN 2021, ASI RELEASED THE 31ST JOSEPH T. NALL REPORT, THE MOST COMPREHENSIVE AND WIDELY USED ANALYSIS OF GA ACCIDENTS IN THE INDUSTRY. THE REPORT FEATURES NEAR REAL-TIME DATA TO HELP INFORM AND DRIVE NEW AND MODIFIED SAFETY INITIATIVES. THE INSTITUTE CANCELED ITS IN-PERSON FLIGHT INSTRUCTOR REFRESHER COURSE (FIRC) DUE TO COVID AND FULLY TRANSITIONED ITS FIRC RESOURCES AND EFFORTS TO THE ONLINE VERSION (EFIRC), WHICH RECEIVED A NEW LETTER OF AUTHORIZATION FROM THE FAA ALLOWING ASI TO CONTINUE THE EFIRC THROUGH OCTOBER 31, 2023. IN 2021, ASI RENEWED MORE THAN 6,500 FLIGHT INSTRUCTOR CERTIFICATES THROUGH THE EFIRC PROGRAM. ASI LAUNCHED A NEW AOPA BACKCOUNTRY OUTPOST IN BOZEMAN, MT, TO EXPAND AOPA AND AIR SAFETY INSTITUTE PRESENCE AND INFLUENCE IN A REGION RIPE

<u>Schedule O (Form 990) 2021</u> Page **2**

Employer identification number Name of the organization AIRCRAFT OWNERS & PILOTS ASSOCIATION 52-0636210 WITH OPPORTUNITIES FOR IMPROVING GA SAFETY AND AOPA OUTREACH. IN RESPONSE TO THE GA COMMUNITY'S INSATIABLE APPETITE FOR MORE PODCAST AND VIDEO CONTENT, ASI CONTINUED TO RELEASE MONTHLY "THERE I WAS" PODCAST EPISODES AND CREATED THREE NEW ACCIDENT CASE STUDY VIDEOS, A NEW FOUR-PART SERIES THAT ADDRESSES THE TOP FOUR ACCIDENT AND INCIDENT CAUSES DRIVING UP INSURANCE RATES, A NEW "REALITY CHECK" VIDEO THAT REVEALS INSIGHTS INTO MAKING A SAFE TURNBACK TO THE RUNWAY AFTER AN ENGINE FAILURE ON TAKEOFF. ASI ALSO CREATED A NEW VIDEO SERIES CALLED EARLY ANALYSIS THAT MAKES PRELIMINARY ASSESSMENTS OF GENERAL AVIATION ACCIDENTS. ADDRESSING NOTABLE PORTIONS OF THE TRAGIC FLIGHT AND HIGHLIGHTING AREAS THE NTSB WILL LIKELY INVESTIGATE TO DETERMINE A PROBABLE CAUSE. ASI'S SUCCESS IN REACHING AVIATION ENTHUSIASTS AROUND THE WORLD MILLIONS OF TIMES EACH YEAR UNIQUELY QUALIFIES IT AS A LEADING INFLUENCE ON GA SAFETY MATTERS. FORM 990, PART VI, SECTION A, LINE 2: BUSINESS RELATIONSHIPS THERE ARE TWO TRUSTEES (MR. TRIMBLE AND MR. CRATE) WHO HAVE A BUSINESS RELATIONSHIP OUTSIDE OF AOPA. THESE TWO TRUSTEES ARE PARTNERS IN THE SAME COMPANY. FORM 990, PART VI, SECTION A, LINE 6: MEMBERS OR STOCKHOLDERS AOPA IS THE WORLD'S LARGEST CIVIL AVIATION ORGANIZATION AND HAS MORE THAN 290,000 MEMBERS.

<u>Schedule O (Form 990) 2021</u> Page **2**

Name of the organization **Employer identification number** AIRCRAFT OWNERS & PILOTS ASSOCIATION 52-0636210 FORM 990, PART VI, SECTION A, LINE 7A: MEMBERS OR STOCKHOLDERS WHO MAY ELECT AT THE ANNUAL MEETING OF MEMBERS, AOPA MEMBERS IN GOOD STANDING ARE ENTITLED TO VOTE FOR THE AOPA BOARD OF TRUSTEES. AOPA MEMBERS ARE ENTITLED TO ONE VOTE. EACH MEMBER ENTITLED TO VOTE MAY DO SO EITHER IN PERSON OR BY PROXY. FORM 990, PART VI, SECTION B, LINE 11B: FORM 990 REVIEW PROCESS IN CONJUNCTION WITH GRANT THORNTON LLP TAX SPECIALISTS. AOPA MANAGEMENT REVIEWS THE FORM 990 WITH THE AUDIT COMMITTEE PRIOR TO PRESENTING THE RETURN TO OUR BOARD OF TRUSTEES FOR REVIEW. FORM 990, PART VI, SECTION B, LINE 12C: CONFLICT OF INTEREST POLICY THE AIRCRAFT OWNERS & PILOTS ASSOCIATION'S BOARD IS PROVIDED A WRITTEN "CODE OF ETHICS, CONFLICT OF INTEREST QUESTIONNAIRE AND DISCLOSURE FORM" ("FORM"). THE FORM REQUIRES PERSONS COVERED (OFFICERS, DIRECTORS, TRUSTEES AND KEY EMPLOYEES) TO ANNUALLY DISCLOSE AND UPDATE THE FORM AND PROVIDE TO LEGAL COUNSEL INTERESTS THAT COULD GIVE RISE TO CONFLICT(S). LEGAL COUNSEL REVIEWS THE ANNUAL DISCLOSURES BY ALL COVERED PERSONS. DISCLOSURES ARE REGULARY MONITORED BY COUNSEL, ANY POTENTIALLY CONFLICTING OR OTHERWISE QUESTIONABLE RESPONSES ARE FLAGGED AND THE ETHICS POLICY IS ENFORCED. FORM 990, PART VI, SECTION B, LINE 15: PROCESS FOR DETERMINING COMPENSATION

Schedule O (Form 990) 2021

THE COMPENSATION FOR THE PRESIDENT IS SET BY THE BOARD OF TRUSTEES AND

 Schedule O (Form 990) 2021
 Page

Employer identification number Name of the organization AIRCRAFT OWNERS & PILOTS ASSOCIATION 52-0636210 COMPENSATION COMMITTEE AND CONTRACTUALLY CONFIRMED THROUGH AN EMPLOYMENT AGREEMENT BETWEEN THE BOARD AND THE INCUMBENT. THE BASE SALARY FOR THIS POSITION MAY BE ADJUSTED BY THE BOARD FROM TIME TO TIME AT ITS SOLE DISCRETION. THE PRESIDENT IS ALSO CONSIDERED ANNUALLY BY THE BOARD FOR AN INCENTIVE BONUS WHICH IS A PERCENT OF BASE SALARY. THE ACTUAL BONUS PAID IS DETERMINED BY THE BOARD BASED ON ITS ASSESSMENT OF THE PRESIDENT'S PERFORMANCE AND THAT OF THE ORGANIZATION AGAINST APPROPRIATE GOALS SET BY THE COMPENSATION COMMITTEE AND THE PRESIDENT. PERIODIC INDEPENDENT REVIEWS OF THE PRESIDENT'S COMPENSATION ARE CONDUCTED BY OUTSIDE COMPENSATION EXPERTS TO ENSURE THAT THE COMPENSATION PAID IS REASONABLE BASED ON APPROPRIATE DATA AS TO COMPARABILITY OF COMPENSATION PAID BY SIMILAR ORGANIZATIONS FOR POSITIONS OF SIMILAR SCOPE OF RESPONSIBILITY. THE COMPENSATION LEVELS AND SALARY RANGES FOR OFFICERS AND CERTAIN EMPLOYEES OF THE ORGANIZATION ARE ESTABLISHED BASED ON COMPETITIVE MARKET DATA OBTAINED THROUGH PERIODIC SALARY SURVEYS PERFORMED BY OUTSIDE COMPENSATION EXPERTS ENGAGED BY THE ORGANIZATION. THESE SURVEYS PROVIDE GUIDANCE FOR ESTABLISHING REASONABLE COMPENSATION RATES AS COMPARED TO COMPENSATION PAID BY SIMILARLY SITUATED ORGANIZATIONS FOR POSITIONS OF SIMILAR SCOPE OF RESPONSIBILITY. ALL POSITIONS ARE EVALUATED AND PLACED IN THE APPROPRIATE GRADES/SALARY RANGES. AN INDIVIDUAL EMPLOYEE'S SALARY. WITHIN THEIR ASSIGNED RANGE. VARIES DEPENDING PRIMARILY UPON EXPERIENCE AND PERFORMANCE. THE ORGANIZATION HAS ADOPTED A "PAY FOR PERFORMANCE" PHILOSOPHY ALLOWING MANAGERS TO AWARD MERIT INCREASES BASED ON AN INDIVIDUAL'S PERFORMANCE AGAINST PRE-ESTABLISHED GOALS. THE ORGANIZATION'S ANNUAL MERIT INCREASE BUDGET IS APPROVED BY THE BOARD OF TRUSTEES BASED ON MARKET SURVEYS. OFFICERS AND CERTAIN EMPLOYEES ALSO PARTICIPATE IN THE ORGANIZATION'S INCENTIVE PAY PROGRAM. TARGET INCENTIVE AMOUNTS, AS A PERCENTAGE OF BASE SALARY, ARE ESTABLISHED BASED ON THE PARTICIPANT'S POSITION. THE ACTUAL

Name of the organization **Employer identification number** AIRCRAFT OWNERS & PILOTS ASSOCIATION 52-0636210 BONUS PAID IS PROPOSED BY THE EXECUTIVE MANAGEMENT TEAM AND THE PRESIDENT BASED ON THEIR ASSESSMENT OF THE PARTICIPANT'S INDIVIDUAL PERFORMANCE AND THAT OF THE ORGANIZATION AGAINST PRE-ESTABLISHED GOALS. THE BOARD OF TRUSTEES AND COMPENSATION COMMITTEE REVIEW AND MAKE A FINAL DETERMINATION AS TO THE ACTUAL BONUS AMOUNT PAID TO PARTICIPANTS. NONE OF THE PERSONS MENTIONED ABOVE PARTICIPATE IN THE DELIBERATION OF THEIR COMPENSATION ARRANGEMENT AND RECUSE THEMSELVES FROM ALL OTHER DELIBERATIONS AND DISCUSSIONS RELATED TO A MATTER IN WHICH THEY MAY HAVE AN INTEREST. THE DELIBERATIONS AND DECISIONS OF THESE COMPENSATION ARRANGEMENTS ARE MAINTAINED IN CONTEMPORANEOUS DOCUMENTATION WITH OUR HUMAN RESOURCES DEPARTMENT. FORM 990, PART VI, SECTION B, LINES 16A AND 16B: JOINT VENTURES THE ORGANIZATION DOES HAVE A WRITTEN MANAGEMENT POLICY TO EVALUATE ALL CONTRACTS AND AGREEMENTS TO ENSURE THAT ALL CONTRACT AND JOINT VENTURE ARRANGEMENTS ARE IN ACCORDANCE WITH FEDERAL, STATE, AND LOCAL LAWS AND RELATED REGULATIONS. IN ADDITION, ALL JOINT VENTURE AGREEMENTS ARE REQUIRED TO BE REVIEWED BY THE ORGANIZATION'S GENERAL COUNSEL. THERE WERE NO JOINT VENTURE AGREEMENTS DURING THE YEAR. FORM 990, PART VI, LINE 17, LIST OF STATES RECEIVING COPY OF FORM 990: AL, AR, CA, FL, GA, HI, IL, KS, KY, MD, MA, MN, MO, NH, NJ, NY, NC, PA, RI, SC, TN, UT, VA, WV, WI FORM 990, PART VI, SECTION C, LINE 19: HOW DOCUMENTS ARE MADE AVAILABLE TO THE PUBLIC THE ORGANIZATION DOES MAKE AVAILABLE ITS CONFLICT OF INTEREST POLICY, FINANCIAL STATEMENTS, FORM 990 RETURNS, AND FORM 1024 TO THE GENERAL

Name of the organization	Employer identification number
AIRCRAFT OWNERS & PILOTS ASSOCIATION	52-0636210
PUBLIC. THE ORGANIZATION MAKES AVAILABLE ITS GOVERNING DOCUMENTS TO THE	
EXTENT REQUIRED BY LAW. THE PUBLIC CAN RECEIVE COPIES BY CONTACTING THE	
ORGANIZATION'S HEADQUARTERS. COPIES OF THE RETURNS CAN BE OBTAINED AT	
WWW.AOPA.ORG/ABOUT-AOPA/GOVERNANCE AND OTHER PUBLIC SITES.	
FORM 990, PART VII, SECTION A, LINE 1:	
HOURS WORKED FOR THE AOPA FOUNDATION, INC.	
MARK BAKER, GREG COHEN, JUSTINE HARRISON, AND ERICA SACCOIA ARE	
FULL-TIME EMPLOYEES OF AIRCRAFT OWNERS & PILOTS ASSOCIATION (AOPA),	
ALTHOUGH THEY DEVOTE APPROXIMATELY TEN HOURS PER WEEK TO THE RELATED	
501(C)(3) PUBLIC CHARITY ORGANIZATION: THE AOPA FOUNDATION, INC.	

SCHEDULE R (Form 990)

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37. Related Organizations and Unrelated Partnerships

▶ Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

AIRCRAFT OWNERS & PILOTS ASSOCIATION

Name of the organization

Partl

Department of the Treasury Internal Revenue Service

Employer identification number 52-0636210

(g) Section 512(b)(13) controlled ŝ entity? Direct controlling Yes × × Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related tax-exempt organizations during the tax year. Direct controlling entity End-of-year assets AOPA AOPA status (if section 501(c)(3)) **e** Public charity LINE 7 N/A Total income **Exempt Code** 9 section 501(C)(7) ਉ DISTRICT OF COLUMBIA 527 Legal domicile (state or Legal domicile (state or foreign country) foreign country) MARYLAND Primary activity Primary activity CHARITABLE PAC -56 - 301411720-8817225 Name, address, and EIN (if applicable) Name, address, and EIN AOPA POLITICAL ACTION COMMITTEE of related organization of disregarded entity THE AOPA FOUNDATION, INC. -FREDERICK, MD 21701 FREDERICK, MD 21701 421 AVIATION WAY 421 AVIATION WAY Part II

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52-0636210

Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year.

(K)	General or Percentage managing ownership partner?									
9	ral or aging Per?	2								
	General or managing partner?	2								
(i)	Code V-UBI amount in box 20 of Schedule									
E	Disproportionate allocations?	3								
(a)	Share of end-of-year assets									
(±)	Shar in									
(e)	Predominant income (related, unrelated, excluded from tax under sections 512-514)									
(p)	rolling									
(0)	Legal domicile (state or foreign	(6)								
(a)	Primary activity									
(a)	Name, address, and EIN of related organization									

Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year. Part IV

organizations treated as a corporation of trust dufing the tax year.	allig the tax year.								
(a)	(q)	(၁)	(p)	(e)		(6)	Ę.	(i)	ı
Name, address, and EIN of related organization	Primary activity	Legal domicile (state or foreign country)	Direct controlling Type of entity (C corp, S corp, or trust)	Type of entity (C corp, S corp, or trust)	Share of total income	Share of end-of-year assets	Percentage ownership	Section 512(b)(13) controlled entity?	1
AOPA HOLDINGS CORPORATION - 46-1036265									ı
421 AVIATION WAY									
FREDERICK, MD 21701	HOLDINGS CORP	DE	AOPA	c corp	8,289,972.	1,509,921.	100%	×	
									ı
									ı
									ı

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

Note: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.				>	Yes	_S
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?	s with one or more re	lated organizations listed	in Parts II-IV?			
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity	>			1a	~	×
b Gift, grant, or capital contribution to related organization(s)				1b 3	×	
c Gift, grant, or capital contribution from related organization(s)				ر ک	×	
d Loans or loan guarantees to or for related organization(s)				14		×
				4		
				2		
f Dividends from related organization(s)				#		×
g Sale of assets to related organization(s)				1g	_	×
Purchase of assets from related organization(s)				÷	_	×
				;=	×	_
j Lease of facilities, equipment, or other assets to related organization(s)				į‡	_	×
k Lease of facilities, equipment, or other assets from related organization(s)				¥		×
	ınization(s)			=	×	
m Performance of services or membership or fundraising solicitations by related organization(s)	nization(s)			1m >	×	
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	ion(s)			1n \	×	
	:			10	× _	×
					,	
				1	+	∝
q Reimbursement paid by related organization(s) for expenses				٦ <mark>٥</mark>	×	
				7	×	
Other transfer of cash or property from related organization(s)				15		×
	ho must complete th	is line, including covered	relationships and transaction thresholds.			
(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved	olved		
(1) THE AOPA FOUNDATION, INC	В	392,228.	FWV			
(2) THE AOPA FOUNDATION, INC	υ	1,200,000.	FWV			
(3) AOPA HOLDINGS CORPORATION	R	4,582,561.	FWV			
(4) THE AOPA FOUNDATION, INC	ī	195,000.	FWV			
(5) THE AOPA FOUNDATION, INC	N	1,227,311.	FWV			
(6) THE AOPA FOUNDATION, INC	Ø	3,616,290.	FWV			
132163 11-17-21	П		Schedule R (Form 990) 2021	(Form 9	990) 2C	121

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Part V Continuation of Transactions With Related Organizations (Schedule R (Form 990), Part V, line 2)

	(
(a) Name of other organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved
(7) AOPA HOLDINGS CORPORATION	N	1,470,657. FMV	Λ
(8) THE AOPA FOUNDATION, INC	ĸ	80,669. FMV	Λ
(9) AOPA HOLDINGS CORPORATION	L	1,781,839. FMV	Λ
(10) AOPA HOLDINGS CORPORATION	М	1,589,000. FMV	Λ
(11) AOPA HOLDINGS CORPORATION	Ö	3,734,847. FMV	Λ
(12)			
(13)			
(14)			
(15)			
(16)			
(17)			
(18)			
(19)			
(20)			
(21)			
(22)			
(23)			
(24)			

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Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(k) centage nership				
or Perc				
(j) General or managing partner? Yes No				
(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)				
(h) Disproportionate allocations?				
(g) Share of end-of-year assets				
(f) Share of total income				
(e) Are all partners sec. 501(c)(3) orgs.?				
ne pari				
(d) Predominant income related, unrelated, excluded from tax under sections 512-514)				
(c) Legal domicile (state or foreign country)				
(b) Primary activity				
(a) Name, address, and EIN of entity				

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