The City of Buckeye, AZ & AOPA have a committed partnership until 2026 to bring you a unique 3-day exhibiting opportunity at the Buckeye Air Fair.

The AOPA Fly-in at the Buckeye Air Fair will offer attendees the ultimate experience of quality aviation content you are used to seeing at an AOPA fly-in combined with the fun and entertainment of an Air Fair.

- Exciting 3-day event
- World class educational content
- Large indoor Exhibit Hall with the latest new tech, gear, and services
- Robust aircraft display
- Multiple seminar venues
- Fun for the whole family
- Action-packed airshow on Saturday and Sunday

**BUCKEYE AIR FAIR 2024**

**WE’RE BACK!**

**JOIN US THIS PRESIDENT’S DAY WEEKEND • February 16–18, 2024**
Why you don’t want to miss this

AOPA’s 2023 fly-in at the Buckeye Air Fair was a huge success!

A mix of highly qualified pilots and general public helped contribute to more than 500 aircraft and more than 30,000 attendees from all across the country.

With over 50+ exhibitors, three seminar stages, and an impressive AOPA ramp, this is sure to be a weekend of high-octane entertainment.

Buckeye, also known as one of the fastest-growing cities in the United States, is Arizona’s second largest city by area.

Conveniently located in the Southwest near major metropolitan cities.

BUCKEYE MUNICIPAL AIRPORT
3000 S. Palo Verde Road Buckeye, AZ 85326

• 30 miles west of Phoenix, AZ
• 300 miles from Las Vegas, NV
• 320 miles from San Diego, CA
• 350 miles from Los Angeles, CA
• 455 miles from Albuquerque, NM
• 685 miles from Salt Lake City, UT
• 725 miles from San Francisco, CA
• 845 miles from Denver, CO
• 1100 miles from Dallas, TX
• 1500 miles from Seattle, WA
EXHIBIT OPPORTUNITIES

Interact with pilots, aircraft owners, and aviation enthusiasts at The AOPA Fly-In at the Buckeye Air Fair. Exhibitors will have the opportunity to interact with show attendees in a convention-style setting inside an Exhibit Hall tent surrounded by an aircraft display, seminar stages, air show performances and more.

FOR EXHIBITOR INQUIRIES:
KATE HILL
Exhibits Manager
kate.hill@aopa.org
p: (301) 695-2314
c: (443) 745-1280

EXHIBIT HALL
Convention-style pipe and drape booths in a large tent located show center and near the Aircraft Display

<table>
<thead>
<tr>
<th>Booth Size</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>10x10 Booth</td>
<td>$1,050</td>
</tr>
<tr>
<td>10x20 Booth</td>
<td>$1,900</td>
</tr>
<tr>
<td>10x10 Booth - nonprofit/gov’t</td>
<td>$650</td>
</tr>
<tr>
<td>10x20 Booth - nonprofit/gov’t</td>
<td>$1,150</td>
</tr>
</tbody>
</table>

Included with Exhibit Hall booths:
- One (1) 6-foot or 8-foot table (per 10-foot space)
- Two (2) chairs
- One 115v-15 amp electrical connection
- Inclusion on*:  
  - Event Website
  - Event Digital Program Guide
- *Spaces must be confirmed at least one week prior to the event for inclusion in Exhibitor lists on web listing and four weeks prior for print listings.

Exhibit Hall Additional Options
<table>
<thead>
<tr>
<th>Option</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Table (6’ or 8’) + 2 Chairs</td>
<td>$45</td>
</tr>
<tr>
<td>High-Top Table</td>
<td>$45</td>
</tr>
<tr>
<td>Stools</td>
<td>$25</td>
</tr>
</tbody>
</table>

AIRCRAFT DISPLAY
*pricing for aircraft is based on Max Takeoff Weight

<table>
<thead>
<tr>
<th>MTOW Range</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Less than 1320 lbs</td>
<td>$600</td>
</tr>
<tr>
<td>1,320 - 5,999 lbs</td>
<td>$750</td>
</tr>
<tr>
<td>6,000 - 12,499 lbs</td>
<td>$900</td>
</tr>
<tr>
<td>12,500 lbs and above</td>
<td>$1,000</td>
</tr>
<tr>
<td>Mobile Sales Trailer</td>
<td>$1,100</td>
</tr>
</tbody>
</table>

Aircraft and Mobile Display Additional Options
<table>
<thead>
<tr>
<th>Option</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Power Connection</td>
<td>$195</td>
</tr>
<tr>
<td>10x10 Pop-Up + Weights</td>
<td>$165</td>
</tr>
<tr>
<td>High-Top Table</td>
<td>$45</td>
</tr>
<tr>
<td>Table (6’ or 8’) + 2 Chairs</td>
<td>$45</td>
</tr>
<tr>
<td>Stools</td>
<td>$25</td>
</tr>
</tbody>
</table>

MATERIAL HANDLING
Secure and schedule delivery and/or pick-up with your carrier of choice during specified time frames and we’ll take care of the rest! Inbound shipments will be placed in your display area prior to set-up, and outbound shipments will be taken from your display area after tear-down.

<table>
<thead>
<tr>
<th>Option</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Loose Shipment</td>
<td>$110</td>
</tr>
<tr>
<td>Pallet</td>
<td>$195</td>
</tr>
</tbody>
</table>

EXHIBITOR TIMELINE

SET-UP/ARRIVALS
Thursday 9:00am – 5:00pm

EXHIBIT HOURS
Friday 9:00am – 4:00pm
Saturday 10:00am – 5:00pm
Sunday 10:00am – 3:00pm

TEAR-DOWN/DEPARTURES
Sunday after 3:00pm

EXHIBITOR PLACEMENT
- Exhibitor placement requests will be accommodated as able, although final placement will be at the discretion of the event staff.
- In cases where multiple aircraft intend to be placed together, please coordinate arrivals to the display ramp at the same time.
- Aircraft arriving outside of published arrival times should contact the FBO to be parked on their ramp, and then tugged or taxied to the Aircraft Display during scheduled arrival times.

EXHIBITOR REQUIREMENTS
- Booth furnishings, displays, equipment, etc. must fit within the lateral confines of your booth or designated ramp area and may not interfere with adjacent booth spaces.

CANCELLATION POLICIES
- A 25% cancellation fee will be charged for cancellations received 30 days or more prior to the event date.
- No refunds will be provided for cancellations received within 30 days of the respective event, unless the canceled space is resold. If resold, a 25% cancellation fee and the difference between the original sale price and resold sale price will be charged.
- All cancellations are required to be made in writing for any applicable refund to be processed.
SPONSORSHIP OPPORTUNITIES
Support something all pilots care about—the Freedom to Fly!

SEMINAR PAVILION
TITLE SPONSOR
Sponsor a Seminar Pavilion | $5,000

Educational programming will be presented within three large seminar pavilions with seating for up to 200 attendees. Each major pavilion will be a central organizing feature of each event, housing large-format sessions throughout two full days of continuous programming. As a Seminar Pavilion Sponsor, your company will be recognized as an industry-leading supporter of AOPA outreach and education. Select from one or all three of our dedicated pavilions.

Seminar Pavilion
• Skills & Safety Pavilion
• Industry Pavilion
• You Can Fly Pavilion

Included Benefits
• Company mention in email campaigns and our event website
• Company logo prominently displayed on the title banner
• Opportunity for video/commercial/slide between sessions
• Banner-ups, pop-up display or bowhead signage in the pavilion (sponsor provided)
• First choice selection of seminar time slot
• Up to two (2) spaces in the aircraft display OR one (1) 10x10 booth in the Exhibit Hall

HOSPITALITY PAVILION LUNCH
Saturday and Sunday Lunches provided by Sponsor | $5,000

Opportunity to provide lunch for AOPA members enjoying the show from our VIP chalet.

Included Benefits
• Company mention in email campaigns and our event website
• Company logo prominently displayed on signage within the VIP chalet during Sunday & Saturday lunches
• Up to two (2) spaces in the aircraft display OR one (1) 10x10 booth in the Exhibit Hall
• Banner-ups, pop-up display or bowhead signage in the VIP chalet (sponsor provided)
FRIDAY RECEPTION
Reception Hors d’oeuvres & Beverages
Provided by Sponsor | $10,000

Exclusive opportunity to be title sponsor of our Friday evening Welcome Reception in the AOPA VIP chalet. Light hors d’oeuvres and drinks will be accompanied with live music and mingling with AOPA members and aviation enthusiasts. This is an invitation only event.

Included Benefits
- Company mention in email campaigns and our event website
- Company logo prominently displayed on event signage & branded bar
- Banner-ups, pop-up display or bowhead signage placed within the VIP Chalet (sponsor provided)
- Up to two (2) spaces in the aircraft display OR one (1) 10x10 booth in the Exhibit Hall
- Branded party favor
- One (1) drink ticket provided to each attendee with company logo (“Have a drink on Sponsor”)

SATURDAY ANNIVERSARY CELEBRATION
Reception Hors d’oeuvres & Beverages
Provided by Sponsor | $6,000

Exclusive opportunity to be title sponsor of our Saturday evening 85th Anniversary Celebration in the AOPA VIP chalet. Light hors d’oeuvres and drinks will be accompanied with live music and mingling with AOPA members and aviation enthusiasts. This is an invitation only event.

Included Benefits
- Company mention in email campaigns and our event website
- Company logo prominently displayed on event signage & branded cash bar
- Banner-ups, pop-up display or bowhead signage placed within the VIP Chalet (sponsor provided)
- Up to two (2) spaces in the aircraft display OR one (1) 10x10 booth in the Exhibit Hall
- Branded party favor